

colorado association *of* REALTORS°

HOUSING REPORTS

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Metro Denver Region

Single Family and Townhouse-Condo January 2022



Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

January 2022Metro Denver Region



| Key Metrics | Historical Sparkbars | 1-2021 | 1-2022 | Percent Change | YTD-2021 | YTD-2022 | Percent Change |
|--------------------------------|-------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| New Listings | 12-2020 4-2021 8-2021 12-2021 | 3,406 | 3,060 | - 10.2% | 3,406 | 3,060 | - 10.2% |
| Pending / Under Contract | 12-2020 4-2021 8-2021 12-2021 | 3,558 | 3,423 | - 3.8% | 3,558 | 3,423 | - 3.8% |
| Sold Listings | 12-2020 4-2021 8-2021 12-2021 | 2,750 | 2,571 | - 6.5% | 2,750 | 2,571 | - 6.5% |
| Median Sales Price | 12-2020 4-2021 8-2021 12-2021 | \$485,000 | \$575,000 | + 18.6% | \$485,000 | \$575,000 | + 18.6% |
| Average Sales Price | 12-2020 4-2021 8-2021 12-2021 | \$598,894 | \$674,342 | + 12.6% | \$598,894 | \$674,342 | + 12.6% |
| Percent of List Price Received | 12-2020 4-2021 8-2021 12-2021 | 100.8% | 101.7% | + 0.9% | 100.8% | 101.7% | + 0.9% |
| Days on Market Until Sale | 12-2020 4-2021 8-2021 12-2021 | 27 | 22 | - 18.5% | 27 | 22 | - 18.5% |
| Housing Affordability Index | 12-2020 4-2021 8-2021 12-2021 | 82 | 64 | - 22.0% | 82 | 64 | - 22.0% |
| Inventory of Active Listings | 12-2020 4-2021 8-2021 12-2021 | 3,301 | 1,424 | - 56.9% | | | |
| Months Supply of Inventory | 12-2020 4-2021 8-2021 12-2021 | 0.7 | 0.3 | - 57.1% | | | |

Townhouse-Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

January 2022Metro Denver Region



| Key Metrics | Historical Sparkbars | 1-2021 | 1-2022 | Percent Change | YTD-2021 | YTD-2022 | Percent Change |
|--------------------------------|-------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| New Listings | 12-2020 4-2021 8-2021 12-2021 | 1,605 | 1,226 | - 23.6% | 1,605 | 1,226 | - 23.6% |
| Pending / Under Contract | 12-2020 4-2021 8-2021 12-2021 | 1,704 | 1,425 | - 16.4% | 1,704 | 1,425 | - 16.4% |
| Sold Listings | 12-2020 4-2021 8-2021 12-2021 | 1,268 | 1,096 | - 13.6% | 1,268 | 1,096 | - 13.6% |
| Median Sales Price | 12-2020 4-2021 8-2021 12-2021 | \$336,000 | \$400,000 | + 19.0% | \$336,000 | \$400,000 | + 19.0% |
| Average Sales Price | 12-2020 4-2021 8-2021 12-2021 | \$407,706 | \$461,808 | + 13.3% | \$407,706 | \$461,808 | + 13.3% |
| Percent of List Price Received | 12-2020 4-2021 8-2021 12-2021 | 99.8% | 102.0% | + 2.2% | 99.8% | 102.0% | + 2.2% |
| Days on Market Until Sale | 12-2020 4-2021 8-2021 12-2021 | 36 | 21 | - 41.7% | 36 | 21 | - 41.7% |
| Housing Affordability Index | 12-2020 4-2021 8-2021 12-2021 | 119 | 92 | - 22.7% | 119 | 92 | - 22.7% |
| Inventory of Active Listings | 12-2020 4-2021 8-2021 12-2021 | 1,786 | 461 | - 74.2% | | | |
| Months Supply of Inventory | 12-2020 4-2021 8-2021 12-2021 | 1.0 | 0.3 | - 70.0% | | | |

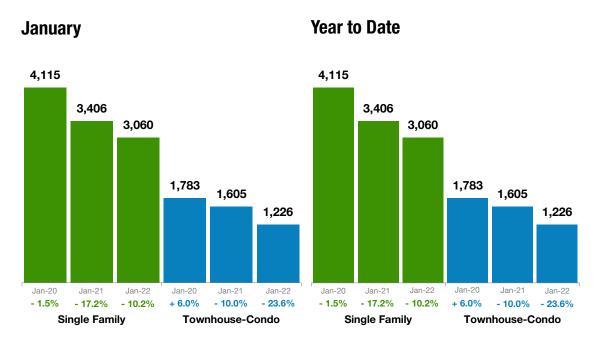
New Listings

January 2022Metro Denver Region



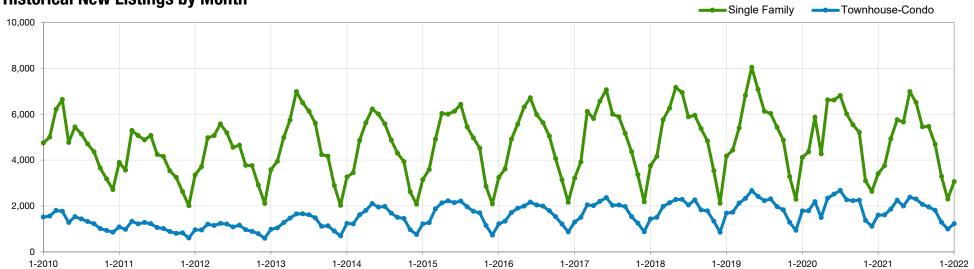
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| New Listings | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|--------------|------------------|--------------------------------|---------------------------------|---------------------|-----------------------------|---------------------------------|
| Feb-2021 | 3,755 | -13.7% | +10.2% | 1,610 | -10.0% | +0.3% |
| Mar-2021 | 4,924 | -16.1% | +31.1% | 1,859 | -15.0% | +15.5% |
| Apr-2021 | 5,753 | +34.6% | +16.8% | 2,251 | +50.5% | +21.1% |
| May-2021 | 5,658 | -14.5% | -1.7% | 2,002 | -14.1% | -11.1% |
| Jun-2021 | 6,980 | +5.6% | +23.4% | 2,380 | -5.3% | +18.9% |
| Jul-2021 | 6,505 | -4.5% | -6.8% | 2,297 | -14.0% | -3.5% |
| Aug-2021 | 5,450 | -9.4% | -16.2% | 2,069 | -8.8% | -9.9% |
| Sep-2021 | 5,465 | -1.3% | +0.3% | 1,957 | -12.2% | -5.4% |
| Oct-2021 | 4,689 | -10.0% | -14.2% | 1,814 | -19.3% | -7.3% |
| Nov-2021 | 3,287 | +6.3% | -29.9% | 1,288 | -6.0% | -29.0% |
| Dec-2021 | 2,301 | -12.5% | -30.0% | 992 | -10.7% | -23.0% |
| Jan-2022 | 3,060 | -10.2% | +33.0% | 1,226 | -23.6% | +23.6% |

Historical New Listings by Month



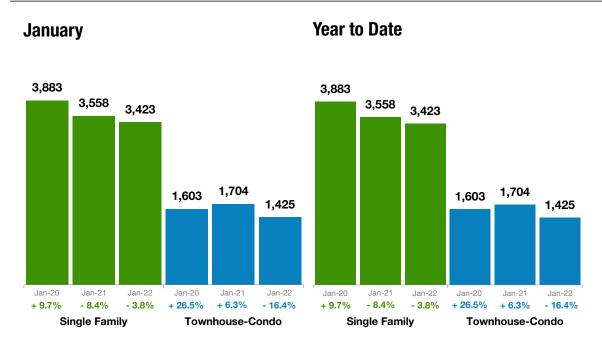
Pending / Under Contract

January 2022Metro Denver Region



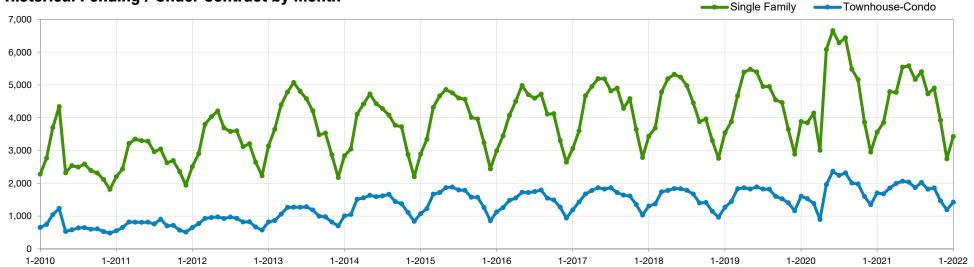
Not all agents are the same!





| Pending / Under Contract | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|--------------------------------|------------------|--------------------------------|---------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 3,849 | +0.2% | +8.2% | 1,676 | +9.5% | -1.6% |
| Mar-2021 | 4,795 | +15.8% | +24.6% | 1,855 | +33.8% | +10.7% |
| Apr-2021 | 4,772 | +58.7% | -0.5% | 1,996 | +122.0% | +7.6% |
| May-2021 | 5,542 | -8.9% | +16.1% | 2,065 | +5.3% | +3.5% |
| Jun-2021 | 5,578 | -16.2% | +0.6% | 2,032 | -14.0% | -1.6% |
| Jul-2021 | 5,168 | -17.8% | -7.4% | 1,867 | -16.5% | -8.1% |
| Aug-2021 | 5,402 | -16.0% | +4.5% | 2,024 | -12.6% | +8.4% |
| Sep-2021 | 4,728 | -13.7% | -12.5% | 1,821 | -9.3% | -10.0% |
| Oct-2021 | 4,903 | -5.0% | +3.7% | 1,858 | -6.1% | +2.0% |
| Nov-2021 | 3,923 | +1.6% | -20.0% | 1,469 | -8.1% | -20.9% |
| Dec-2021 | 2,744 | -7.0% | -30.1% | 1,189 | -11.8% | -19.1% |
| Jan-2022 | 3,423 | -3.8% | +24.7% | 1,425 | -16.4% | +19.8% |

Historical Pending / Under Contract by Month



Sold Listings

January 2022Metro Denver Region

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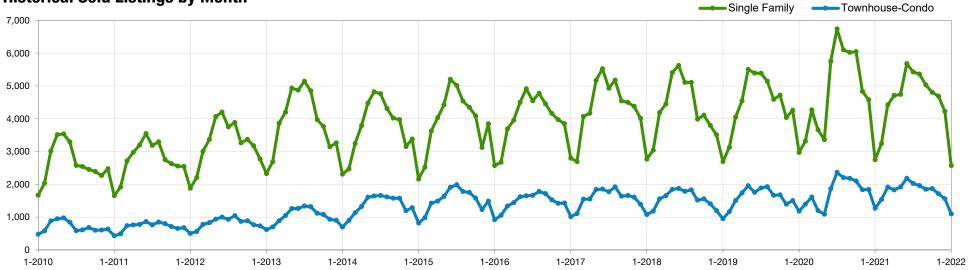
Not all agents are the same!



Year to Date January 2,968 2,968 2,750 2,750 2,571 2,571 1,268 1,268 1,179 1,179 1,096 1,096 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 + 23.8% + 10.2% - 7.3% - 6.5% + 23.8% + 7.5% - 13.6% - 7.3% - 6.5% + 7.5% - 13.6% + 10.2% **Single Family** Townhouse-Condo Single Family Townhouse-Condo

| Sold Listings | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|---------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 3,244 | -2.0% | +18.0% | 1,535 | +10.1% | +21.1% |
| Mar-2021 | 4,417 | +3.5% | +36.2% | 1,912 | +19.0% | +24.6% |
| Apr-2021 | 4,709 | +28.6% | +6.6% | 1,830 | +52.9% | -4.3% |
| May-2021 | 4,743 | +41.1% | +0.7% | 1,918 | +76.1% | +4.8% |
| Jun-2021 | 5,678 | -1.3% | +19.7% | 2,180 | +16.8% | +13.7% |
| Jul-2021 | 5,425 | -19.5% | -4.5% | 2,026 | -14.1% | -7.1% |
| Aug-2021 | 5,363 | -12.0% | -1.1% | 1,958 | -11.1% | -3.4% |
| Sep-2021 | 5,031 | -16.4% | -6.2% | 1,847 | -15.2% | -5.7% |
| Oct-2021 | 4,805 | -20.5% | -4.5% | 1,868 | -11.2% | +1.1% |
| Nov-2021 | 4,686 | -3.0% | -2.5% | 1,710 | -6.7% | -8.5% |
| Dec-2021 | 4,222 | -7.7% | -9.9% | 1,561 | -15.1% | -8.7% |
| Jan-2022 | 2,571 | -6.5% | -39.1% | 1,096 | -13.6% | -29.8% |

Historical Sold Listings by Month



Median Sales Price

January 2022Metro Denver Region



Not all agents are the same!



Year to Date \$485,000 \$575,000 \$443,375 \$485,000 \$336,000 \$336,000 \$336,000 \$336,000 \$336,000 \$305,00

| Median Sales Price | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|-----------------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | \$512,000 | +13.8% | +5.6% | \$342,156 | +8.6% | +1.8% |
| Mar-2021 | \$540,000 | +15.6% | +5.5% | \$354,000 | +7.3% | +3.5% |
| Apr-2021 | \$562,000 | +23.0% | +4.1% | \$376,125 | +17.0% | +6.3% |
| May-2021 | \$573,000 | +25.2% | +2.0% | \$388,115 | +19.4% | +3.2% |
| Jun-2021 | \$585,000 | +25.8% | +2.1% | \$382,500 | +17.7% | -1.4% |
| Jul-2021 | \$575,267 | +18.4% | -1.7% | \$384,500 | +14.9% | +0.5% |
| Aug-2021 | \$565,000 | +14.7% | -1.8% | \$375,000 | +13.8% | -2.5% |
| Sep-2021 | \$562,500 | +14.2% | -0.4% | \$380,000 | +11.8% | +1.3% |
| Oct-2021 | \$570,000 | +14.2% | +1.3% | \$385,000 | +11.6% | +1.3% |
| Nov-2021 | \$580,000 | +17.2% | +1.8% | \$391,000 | +15.8% | +1.6% |
| Dec-2021 | \$575,000 | +18.5% | -0.9% | \$388,000 | +15.8% | -0.8% |
| Jan-2022 | \$575,000 | +18.6% | 0.0% | \$400,000 | +19.0% | +3.1% |

Historical Median Sales Price by Month

Jan-20

+ 4.7%

Jan-21

+ 10.2%

Townhouse-Condo

Jan-22

+ 19.0%

Jan-20

+ 8.1%

Jan-21

+ 9.4%

Single Family

Jan-22

+ 18.6%

Jan-20

+ 4.7%

Jan-21

+ 10.2%

Townhouse-Condo

Jan-22

+ 19.0%

Jan-22

+ 18.6%

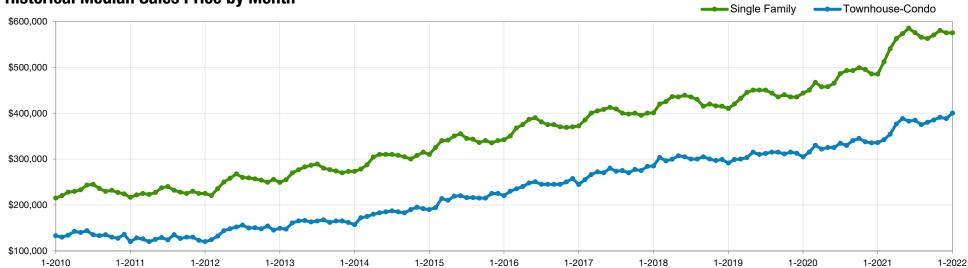
Jan-20

+ 8.1%

Jan-21

+ 9.4%

Single Family



Average Sales Price

January 2022Metro Denver Region

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Year to Date January \$674,342 \$674,342 \$598,894 \$598.894 \$509,103 \$509,103 \$461,808 \$461,808 \$407,706 \$407,706 \$362,283 \$362,283 Jan-20 Jan-22 Jan-20 Jan-21 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22

+ 5.8%

+ 17.6% + 12.6%

Single Family

| Average Sales Price | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|------------------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | \$616,556 | +17.4% | +2.9% | \$413,866 | +12.3% | +1.5% |
| Mar-2021 | \$653,226 | +20.2% | +5.9% | \$416,967 | +8.1% | +0.7% |
| Apr-2021 | \$683,200 | +29.8% | +4.6% | \$446,953 | +18.4% | +7.2% |
| May-2021 | \$671,114 | +29.0% | -1.8% | \$459,109 | +23.7% | +2.7% |
| Jun-2021 | \$702,930 | +30.8% | +4.7% | \$452,878 | +20.7% | -1.4% |
| Jul-2021 | \$686,395 | +19.2% | -2.4% | \$454,254 | +16.8% | +0.3% |
| Aug-2021 | \$672,904 | +15.1% | -2.0% | \$452,400 | +16.0% | -0.4% |
| Sep-2021 | \$672,311 | +14.3% | -0.1% | \$457,320 | +14.1% | +1.1% |
| Oct-2021 | \$677,869 | +11.3% | +0.8% | \$459,554 | +12.7% | +0.5% |
| Nov-2021 | \$681,066 | +15.3% | +0.5% | \$476,927 | +20.4% | +3.8% |
| Dec-2021 | \$677,839 | +14.0% | -0.5% | \$457,875 | +14.7% | -4.0% |
| Jan-2022 | \$674,342 | +12.6% | -0.5% | \$461,808 | +13.3% | +0.9% |

Historical Average Sales Price by Month

+ 1.2%

+ 12.5%

Townhouse-Condo

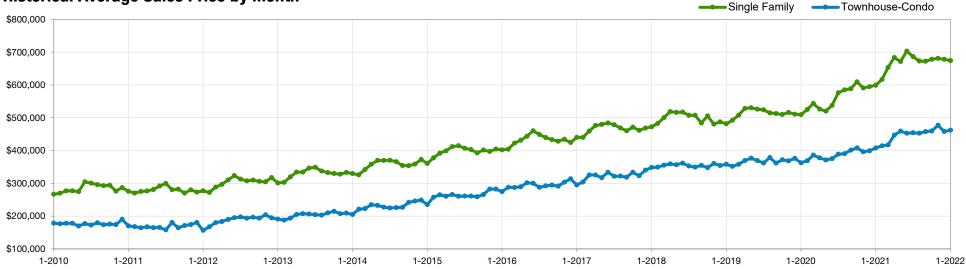
+ 13.3%

+ 12.6%

+ 17.6%

Single Family

+ 5.8%



+ 1.2%

+ 12.5%

Townhouse-Condo

+ 13.3%

Percent of List Price Received

January 2022 Metro Denver Region



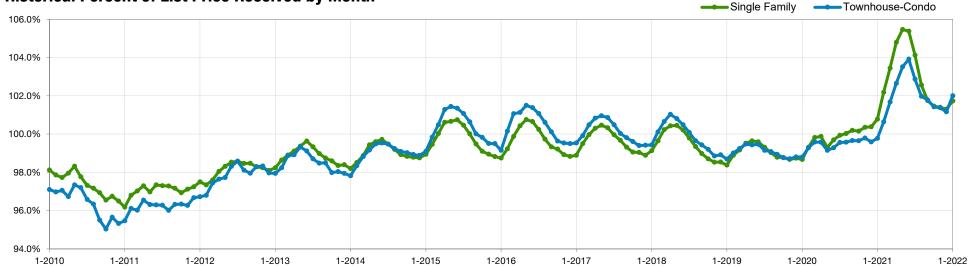
Not all agents are the same!



Year to Date January 98.7% 100.8% 101.7% 98.8% 99.8% 102.0% 98.7% 100.8% 101.7% 98.8% 99.8% 102.0% Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 + 0.3% + 2.1% + 0.9% + 0.1% + 1.0% + 2.2% + 0.3% + 2.1% + 0.9% + 0.1% + 1.0% + 2.2% Single Family Townhouse-Condo Single Family Townhouse-Condo

| Pct. of List Price Received | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|-----------------------------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 102.2% | +2.9% | +1.4% | 100.6% | +1.3% | +0.9% |
| Mar-2021 | 103.5% | +3.7% | +1.2% | 101.7% | +2.1% | +1.0% |
| Apr-2021 | 104.8% | +4.9% | +1.3% | 102.7% | +3.1% | +1.0% |
| May-2021 | 105.5% | +6.2% | +0.6% | 103.5% | +4.3% | +0.8% |
| Jun-2021 | 105.4% | +5.7% | -0.1% | 103.9% | +4.6% | +0.4% |
| Jul-2021 | 104.1% | +4.2% | -1.2% | 102.9% | +3.3% | -1.0% |
| Aug-2021 | 102.6% | +2.6% | -1.5% | 102.0% | +2.4% | -0.9% |
| Sep-2021 | 101.7% | +1.5% | -0.8% | 101.8% | +2.1% | -0.2% |
| Oct-2021 | 101.5% | +1.3% | -0.3% | 101.4% | +1.7% | -0.3% |
| Nov-2021 | 101.4% | +1.0% | -0.1% | 101.4% | +1.6% | -0.1% |
| Dec-2021 | 101.3% | +0.9% | -0.1% | 101.2% | +1.6% | -0.2% |
| Jan-2022 | 101.7% | +0.9% | +0.4% | 102.0% | +2.2% | +0.8% |

Historical Percent of List Price Received by Month



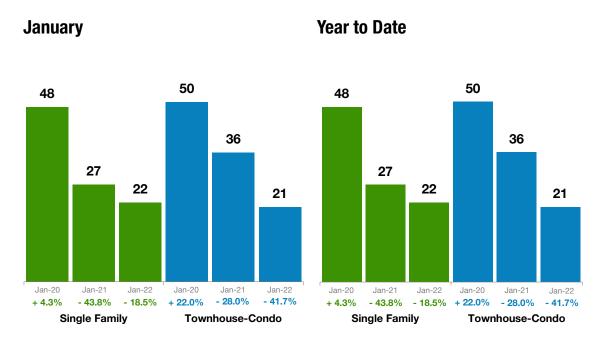
Days on Market Until Sale

January 2022 Metro Denver Region



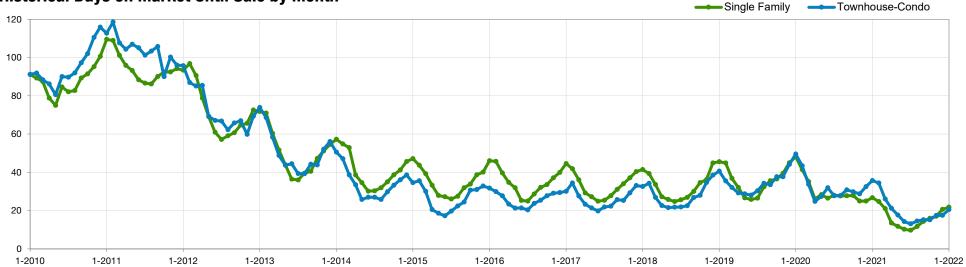
Not all agents are the same!





| Days on Market Until Sale | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|---------------------------------|------------------|--------------------------------|---------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 25 | -39.0% | -7.4% | 34 | -20.9% | -3.5% |
| Mar-2021 | 21 | -40.0% | -14.9% | 26 | -23.5% | -24.3% |
| Apr-2021 | 14 | -46.2% | -35.6% | 21 | -16.0% | -18.8% |
| May-2021 | 12 | -57.1% | -13.1% | 18 | -33.3% | -16.6% |
| Jun-2021 | 10 | -63.0% | -13.1% | 14 | -56.3% | -19.2% |
| Jul-2021 | 10 | -64.3% | -4.8% | 13 | -53.6% | -8.2% |
| Aug-2021 | 12 | -57.1% | +20.3% | 14 | -50.0% | +10.6% |
| Sep-2021 | 14 | -50.0% | +22.6% | 15 | -51.6% | +5.2% |
| Oct-2021 | 16 | -42.9% | +10.8% | 15 | -50.0% | -0.2% |
| Nov-2021 | 17 | -32.0% | +7.2% | 17 | -41.4% | +14.5% |
| Dec-2021 | 21 | -16.0% | +21.1% | 18 | -45.5% | +0.6% |
| Jan-2022 | 22 | -18.5% | +5.5% | 21 | -41.7% | +17.6% |

Historical Days on Market Until Sale by Month



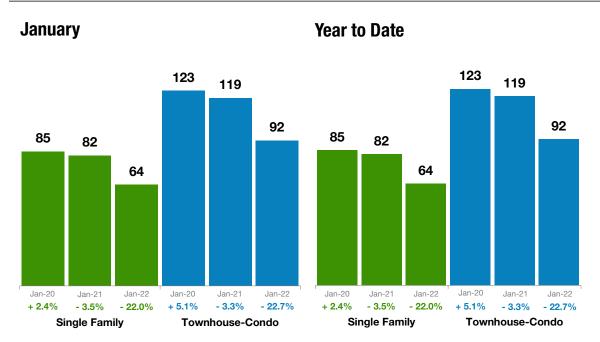
Housing Affordability Index

January 2022 Metro Denver Region



Not all agents are the same!





| Housing Affordability Index | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|-----------------------------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 74 | -11.9% | -9.7% | 111 | -7.5% | -6.4% |
| Mar-2021 | 70 | -10.3% | -5.2% | 107 | -3.6% | -3.3% |
| Apr-2021 | 69 | -17.9% | -1.6% | 103 | -14.2% | -3.6% |
| May-2021 | 68 | -19.0% | -2.0% | 100 | -15.3% | -3.1% |
| Jun-2021 | 66 | -21.4% | -2.8% | 101 | -15.8% | +0.7% |
| Jul-2021 | 68 | -16.0% | +2.6% | 101 | -14.4% | +0.3% |
| Aug-2021 | 69 | -14.8% | +2.0% | 104 | -14.0% | +2.7% |
| Sep-2021 | 69 | -14.8% | -0.3% | 102 | -12.8% | -2.1% |
| Oct-2021 | 68 | -15.0% | -1.3% | 100 | -13.8% | -1.3% |
| Nov-2021 | 69 | -14.8% | +1.0% | 102 | -14.3% | +1.2% |
| Dec-2021 | 66 | -20.5% | -4.2% | 97 | -19.2% | -4.2% |
| Jan-2022 | 64 | -22.0% | -3.0% | 92 | -22.7% | -5.9% |

Historical Housing Affordability Index by Month



Inventory of Active Listings

January 2022 Metro Denver Region



Not all agents are the same!



January 6,986 3,301 2,889 1,786 1,424 461 Jan-22 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21

- 2.6%

- 56.9%

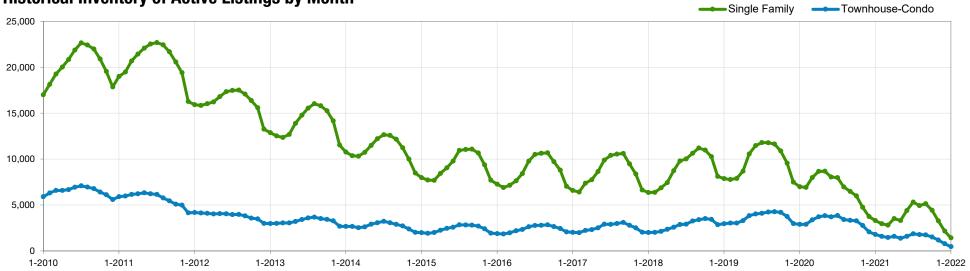
| Active Listings | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|-----------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 2,967 | -57.1% | -10.1% | 1,588 | -45.1% | -11.1% |
| Mar-2021 | 2,800 | -64.9% | -5.6% | 1,461 | -56.7% | -8.0% |
| Apr-2021 | 3,509 | -59.4% | +25.3% | 1,580 | -57.4% | +8.1% |
| May-2021 | 3,314 | -61.8% | -5.6% | 1,379 | -64.0% | -12.7% |
| Jun-2021 | 4,392 | -45.4% | +32.5% | 1,577 | -57.5% | +14.4% |
| Jul-2021 | 5,317 | -33.3% | +21.1% | 1,861 | -51.6% | +18.0% |
| Aug-2021 | 4,920 | -29.5% | -7.5% | 1,768 | -48.2% | -5.0% |
| Sep-2021 | 5,132 | -20.8% | +4.3% | 1,733 | -47.8% | -2.0% |
| Oct-2021 | 4,414 | -26.3% | -14.0% | 1,513 | -53.7% | -12.7% |
| Nov-2021 | 3,274 | -31.1% | -25.8% | 1,175 | -57.5% | -22.3% |
| Dec-2021 | 2,163 | -42.3% | -33.9% | 783 | -62.2% | -33.4% |
| Jan-2022 | 1,424 | -56.9% | -34.2% | 461 | -74.2% | -41.1% |

Historical Inventory of Active Listings by Month

- 52.7%

Single Family

- 11.3%



- 74.2%

- 38.2%

Townhouse-Condo

Months Supply of Inventory

January 2022 Metro Denver Region



Not all agents are the same!

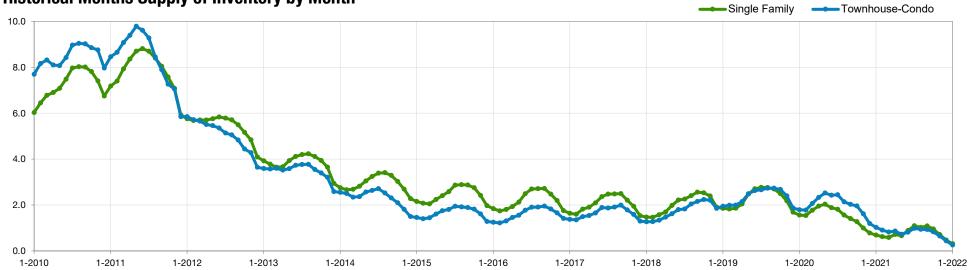


January 1.8 1.6 1.0 0.7 0.3 0.3 Jan-20 Jan-21 Jan-22 Jan-20 Jan-21 Jan-22 - 15.8% - 56.3% - 57.1% - 5.3% - 70.0% - 44.4%

| Months Supply | Single Family | % Change from Prior Year | % Change from Prior Month | Townhouse- Condo | % Change from Prior Year | % Change from Prior Month |
|---------------|------------------|--------------------------------|---------------------------------|---------------------|--------------------------------|---------------------------------|
| Feb-2021 | 0.6 | -60.0% | -10.0% | 0.9 | -50.0% | -11.7% |
| Mar-2021 | 0.6 | -66.7% | -5.9% | 0.8 | -61.9% | -9.3% |
| Apr-2021 | 0.7 | -65.0% | +23.1% | 0.9 | -60.9% | +5.0% |
| May-2021 | 0.7 | -65.0% | -7.7% | 0.7 | -72.0% | -15.9% |
| Jun-2021 | 0.9 | -52.6% | +32.7% | 0.8 | -66.7% | +12.8% |
| Jul-2021 | 1.1 | -38.9% | +23.8% | 1.0 | -58.3% | +19.7% |
| Aug-2021 | 1.0 | -37.5% | -6.3% | 0.9 | -57.1% | -4.0% |
| Sep-2021 | 1.1 | -21.4% | +6.1% | 0.9 | -55.0% | -0.5% |
| Oct-2021 | 1.0 | -23.1% | -12.1% | 0.8 | -60.0% | -11.8% |
| Nov-2021 | 0.7 | -30.0% | -25.6% | 0.6 | -62.5% | -21.9% |
| Dec-2021 | 0.5 | -37.5% | -33.5% | 0.4 | -66.7% | -32.5% |
| Jan-2022 | 0.3 | -57.1% | -34.0% | 0.3 | -70.0% | -40.7% |

Historical Months Supply of Inventory by Month

Single Family



Townhouse-Condo

Total Market Overview Report

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

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| Key Metrics | Historical Sparkbars | 1-2021 | 1-2022 | Percent Change | YTD-2021 | YTD-2022 | Percent Change |
|--------------------------------|-------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| New Listings | 12-2020 4-2021 8-2021 12-2021 | 5,024 | 4,300 | - 14.4% | 5,024 | 4,300 | - 14.4% |
| Pending / Under Contract | 12-2020 4-2021 8-2021 12-2021 | 5,276 | 4,862 | - 7.8% | 5,276 | 4,862 | - 7.8% |
| Sold Listings | 12-2020 4-2021 8-2021 12-2021 | 4,024 | 3,674 | - 8.7% | 4,024 | 3,674 | - 8.7% |
| Median Sales Price | 12-2020 4-2021 8-2021 12-2021 | \$446,075 | \$531,000 | + 19.0% | \$446,075 | \$531,000 | + 19.0% |
| Average Sales Price | 12-2020 4-2021 8-2021 12-2021 | \$538,130 | \$610,206 | + 13.4% | \$538,130 | \$610,206 | + 13.4% |
| Percent of List Price Received | 12-2020 4-2021 8-2021 12-2021 | 100.5% | 101.8% | + 1.3% | 100.5% | 101.8% | + 1.3% |
| Days on Market Until Sale | 12-2020 4-2021 8-2021 12-2021 | 30 | 22 | - 26.7% | 30 | 22 | - 26.7% |
| Housing Affordability Index | 12-2020 4-2021 8-2021 12-2021 | 89 | 69 | - 22.5% | 89 | 69 | - 22.5% |
| Inventory of Active Listings | 12-2020 4-2021 8-2021 12-2021 | 5,129 | 1,897 | - 63.0% | | | |
| Months Supply of Inventory | 12-2020 4-2021 8-2021 12-2021 | 0.8 | 0.3 | - 62.5% | | | |

Glossary of Terms

A research tool provided by the Colorado Association of REALTORS®

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New Listings

A measure of how much new supply is coming onto the market from sellers.

Pending/Under Contract

A count of all the listings that went into Pending / Under Contract during the reported period. Pending / Under Contract listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending / Under Contract, out of Pending / Under Contract, then back into Pending / Under Contract all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.

Sold Listings

A measure of home sales that were closed to completion during the report period.

Median Sales Price

A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.

Average Sales Price

A sum of all home sales prices divided by total number of sales.

Percent of List Price Received

A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.

Days on Market Until Sale

A measure of how long it takes homes to sell, on average.

Housing Affordability Index

A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.

Inventory of Active Listings

A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.

Months Supply of Inventory

A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.

7-COUNTY METRO AREA

