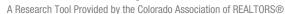
Local Market Update for March 2025





Not all agents are the same!





Third Congressional District

Single Family	March			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year	
New Listings	1,168	1,199	+ 2.7%	2,906	3,212	+ 10.5%	
Sold Listings	728	687	- 5.6%	1,760	1,803	+ 2.4%	
Median Sales Price*	\$389,000	\$399,900	+ 2.8%	\$376,000	\$410,000	+ 9.0%	
Average Sales Price*	\$653,556	\$790,833	+ 21.0%	\$696,551	\$785,687	+ 12.8%	
Percent of List Price Received*	97.4%	97.4%	0.0%	97.3%	97.1%	- 0.2%	
Days on Market Until Sale	102	105	+ 2.9%	104	110	+ 5.8%	
Inventory of Homes for Sale	2,967	3,266	+ 10.1%				
Months Supply of Inventory	3.8	4.2	+ 10.5%				

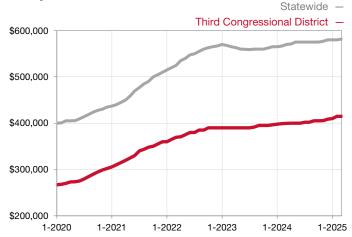
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 03-2024	Thru 03-2025	Percent Change from Previous Year	
New Listings	161	213	+ 32.3%	502	616	+ 22.7%	
Sold Listings	100	103	+ 3.0%	307	291	- 5.2%	
Median Sales Price*	\$477,500	\$499,900	+ 4.7%	\$481,000	\$455,000	- 5.4%	
Average Sales Price*	\$1,108,875	\$1,669,031	+ 50.5%	\$1,173,631	\$1,412,277	+ 20.3%	
Percent of List Price Received*	97.6%	96.8%	- 0.8%	97.4%	97.0%	- 0.4%	
Days on Market Until Sale	95	111	+ 16.8%	99	113	+ 14.1%	
Inventory of Homes for Sale	529	694	+ 31.2%				
Months Supply of Inventory	4.3	5.5	+ 27.9%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

