Local Market Update for August 2025

A Research Tool Provided by the Colorado Association of REALTORS®





Pitkin County

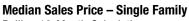
Contact the Aspen Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | August | | | Year to Date | | | |
|---------------------------------|--------------|-------------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 08-2024 | Thru 08-2025 | Percent Change from Previous Year | |
| New Listings | 21 | 26 | + 23.8% | 211 | 242 | + 14.7% | |
| Sold Listings | 15 | 19 | + 26.7% | 96 | 113 | + 17.7% | |
| Median Sales Price* | \$7,900,000 | \$6,207,000 | - 21.4% | \$7,471,000 | \$8,461,612 | + 13.3% | |
| Average Sales Price* | \$11,770,440 | \$7,147,658 | - 39.3% | \$13,097,220 | \$11,140,989 | - 14.9% | |
| Percent of List Price Received* | 90.1% | 94.4% | + 4.8% | 93.3% | 94.8% | + 1.6% | |
| Days on Market Until Sale | 211 | 152 | - 28.0% | 191 | 152 | - 20.4% | |
| Inventory of Homes for Sale | 174 | 183 | + 5.2% | | | | |
| Months Supply of Inventory | 13.4 | 13.6 | + 1.5% | | | | |

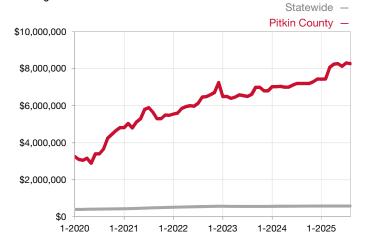
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | August | | | Year to Date | | | |
|---------------------------------|-------------|-------------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2024 | 2025 | Percent Change from Previous Year | Thru 08-2024 | Thru 08-2025 | Percent Change from Previous Year | |
| New Listings | 26 | 21 | - 19.2% | 261 | 263 | + 0.8% | |
| Sold Listings | 19 | 20 | + 5.3% | 159 | 134 | - 15.7% | |
| Median Sales Price* | \$2,050,000 | \$3,352,500 | + 63.5% | \$2,250,000 | \$2,875,000 | + 27.8% | |
| Average Sales Price* | \$5,740,649 | \$3,924,063 | - 31.6% | \$3,460,973 | \$3,982,463 | + 15.1% | |
| Percent of List Price Received* | 93.2% | 94.6% | + 1.5% | 94.9% | 94.7% | - 0.2% | |
| Days on Market Until Sale | 118 | 135 | + 14.4% | 122 | 134 | + 9.8% | |
| Inventory of Homes for Sale | 151 | 191 | + 26.5% | | | | |
| Months Supply of Inventory | 7.6 | 8.3 | + 9.2% | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

