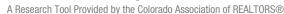
## **Local Market Update for March 2024**











## **Fourth Congressional District**

| Single Family                   | March     |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2023      | 2024      | Percent Change<br>from Previous Year | Thru 03-2023 | Thru 03-2024 | Percent Change<br>from Previous Year |  |
| New Listings                    | 1,207     | 1,104     | - 8.5%                               | 2,803        | 3,043        | + 8.6%                               |  |
| Sold Listings                   | 938       | 827       | - 11.8%                              | 2,218        | 2,053        | - 7.4%                               |  |
| Median Sales Price*             | \$506,605 | \$525,000 | + 3.6%                               | \$500,000    | \$506,000    | + 1.2%                               |  |
| Average Sales Price*            | \$563,407 | \$589,994 | + 4.7%                               | \$562,378    | \$576,698    | + 2.5%                               |  |
| Percent of List Price Received* | 98.8%     | 99.3%     | + 0.5%                               | 98.8%        | 98.8%        | 0.0%                                 |  |
| Days on Market Until Sale       | 70        | 65        | - 7.1%                               | 76           | 71           | - 6.6%                               |  |
| Inventory of Homes for Sale     | 1,653     | 1,643     | - 0.6%                               |              |              |                                      |  |
| Months Supply of Inventory      | 1.7       | 2.1       | + 23.5%                              |              |              |                                      |  |

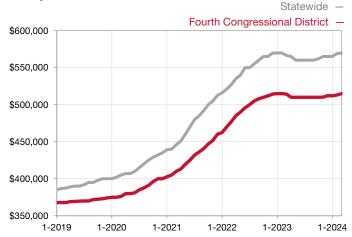
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March     |           |                                   | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2023      | 2024      | Percent Change from Previous Year | Thru 03-2023 | Thru 03-2024 | Percent Change<br>from Previous Year |  |
| New Listings                    | 244       | 212       | - 13.1%                           | 586          | 617          | + 5.3%                               |  |
| Sold Listings                   | 174       | 156       | - 10.3%                           | 418          | 411          | - 1.7%                               |  |
| Median Sales Price*             | \$387,500 | \$397,495 | + 2.6%                            | \$393,183    | \$391,000    | - 0.6%                               |  |
| Average Sales Price*            | \$399,276 | \$416,054 | + 4.2%                            | \$405,513    | \$409,978    | + 1.1%                               |  |
| Percent of List Price Received* | 99.9%     | 99.7%     | - 0.2%                            | 99.8%        | 99.2%        | - 0.6%                               |  |
| Days on Market Until Sale       | 91        | 97        | + 6.6%                            | 101          | 96           | - 5.0%                               |  |
| Inventory of Homes for Sale     | 434       | 401       | - 7.6%                            |              |              |                                      |  |
| Months Supply of Inventory      | 2.4       | 2.4       | 0.0%                              |              |              |                                      |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

