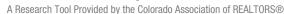
## **Local Market Update for March 2019**





Not all agents are the same!



## **Fourth Congressional District**

Single Family	March			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year	
New Listings	1,514	1,394	- 7.9%	3,657	3,771	+ 3.1%	
Sold Listings	1,067	1,059	- 0.7%	2,579	2,499	- 3.1%	
Median Sales Price*	\$360,000	\$370,000	+ 2.8%	\$353,223	\$365,000	+ 3.3%	
Average Sales Price*	\$392,058	\$406,259	+ 3.6%	\$388,407	\$400,475	+ 3.1%	
Percent of List Price Received*	99.7%	98.8%	- 0.9%	99.3%	98.7%	- 0.6%	
Days on Market Until Sale	66	66	0.0%	70	67	- 4.3%	
Inventory of Homes for Sale	1,999	1,980	- 1.0%				
Months Supply of Inventory	1.8	1.8	0.0%				

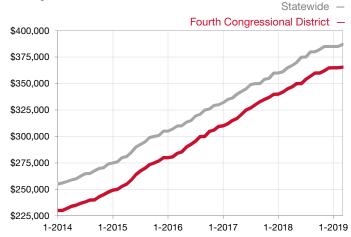
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
New Listings	268	259	- 3.4%	635	734	+ 15.6%
Sold Listings	160	211	+ 31.9%	422	456	+ 8.1%
Median Sales Price*	\$270,000	\$290,000	+ 7.4%	\$271,500	\$286,000	+ 5.3%
Average Sales Price*	\$292,197	\$309,183	+ 5.8%	\$291,399	\$300,174	+ 3.0%
Percent of List Price Received*	100.1%	99.6%	- 0.5%	99.7%	99.2%	- 0.5%
Days on Market Until Sale	63	76	+ 20.6%	75	80	+ 6.7%
Inventory of Homes for Sale	355	394	+ 11.0%			
Months Supply of Inventory	1.9	2.0	+ 5.3%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

