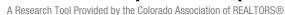
Local Market Update for September 2019





Not all agents are the same!





Third Congressional District

Single Family	September			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
New Listings	1,315	1,364	+ 3.7%	14,012	13,651	- 2.6%
Sold Listings	1,059	1,034	- 2.4%	9,500	8,925	- 6.1%
Median Sales Price*	\$248,050	\$285,000	+ 14.9%	\$247,900	\$265,000	+ 6.9%
Average Sales Price*	\$407,038	\$413,636	+ 1.6%	\$363,784	\$402,772	+ 10.7%
Percent of List Price Received*	97.3%	97.4%	+ 0.1%	97.7%	97.7%	0.0%
Days on Market Until Sale	90	96	+ 6.7%	95	97	+ 2.1%
Inventory of Homes for Sale	5,499	5,024	- 8.6%			
Months Supply of Inventory	5.3	5.1	- 3.8%			

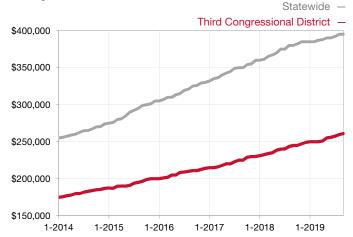
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
New Listings	245	209	- 14.7%	2,730	2,646	- 3.1%
Sold Listings	213	230	+ 8.0%	1,914	1,936	+ 1.1%
Median Sales Price*	\$298,000	\$265,000	- 11.1%	\$265,250	\$290,000	+ 9.3%
Average Sales Price*	\$529,033	\$515,406	- 2.6%	\$461,040	\$476,298	+ 3.3%
Percent of List Price Received*	97.8%	97.4%	- 0.4%	97.5%	97.5%	0.0%
Days on Market Until Sale	95	91	- 4.2%	100	102	+ 2.0%
Inventory of Homes for Sale	1,145	1,034	- 9.7%			
Months Supply of Inventory	5.5	4.8	- 12.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

