

# Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

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## Weld County

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

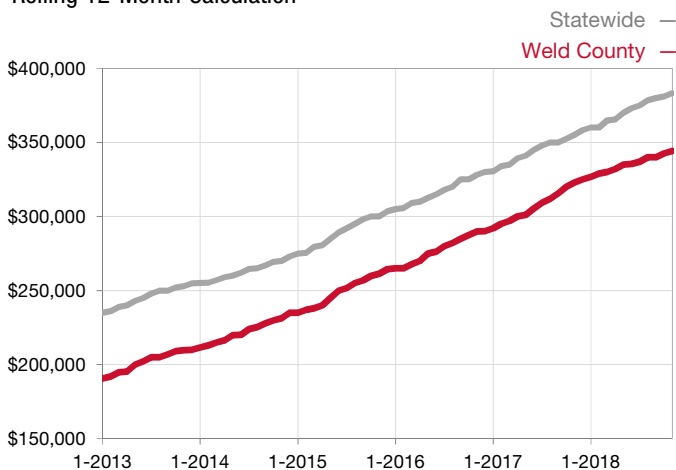
| Single Family                   | November  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2017      | 2018             | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 488       | <b>522</b>       | + 7.0%                            | 6,863        | <b>7,491</b>     | + 9.2%                            |
| Sold Listings                   | 505       | <b>479</b>       | - 5.1%                            | 5,586        | <b>5,951</b>     | + 6.5%                            |
| Median Sales Price*             | \$331,000 | <b>\$349,900</b> | + 5.7%                            | \$325,000    | <b>\$345,000</b> | + 6.2%                            |
| Average Sales Price*            | \$355,268 | <b>\$392,162</b> | + 10.4%                           | \$347,405    | <b>\$374,026</b> | + 7.7%                            |
| Percent of List Price Received* | 99.7%     | <b>99.5%</b>     | - 0.2%                            | 100.0%       | <b>100.0%</b>    | 0.0%                              |
| Days on Market Until Sale       | 58        | <b>54</b>        | - 6.9%                            | 55           | <b>56</b>        | + 1.8%                            |
| Inventory of Homes for Sale     | 1,049     | <b>1,084</b>     | + 3.3%                            | --           | --               | --                                |
| Months Supply of Inventory      | 2.1       | <b>2.0</b>       | - 4.8%                            | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | November  |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2017      | 2018             | Percent Change from Previous Year | Thru 11-2017 | Thru 11-2018     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 70        | <b>34</b>        | - 51.4%                           | 682          | <b>674</b>       | - 1.2%                            |
| Sold Listings                   | 40        | <b>38</b>        | - 5.0%                            | 568          | <b>548</b>       | - 3.5%                            |
| Median Sales Price*             | \$228,500 | <b>\$276,525</b> | + 21.0%                           | \$235,090    | <b>\$250,000</b> | + 6.3%                            |
| Average Sales Price*            | \$237,006 | <b>\$288,356</b> | + 21.7%                           | \$241,048    | <b>\$258,203</b> | + 7.1%                            |
| Percent of List Price Received* | 99.8%     | <b>99.5%</b>     | - 0.3%                            | 100.3%       | <b>100.0%</b>    | - 0.3%                            |
| Days on Market Until Sale       | 81        | <b>53</b>        | - 34.6%                           | 57           | <b>54</b>        | - 5.3%                            |
| Inventory of Homes for Sale     | 83        | <b>77</b>        | - 7.2%                            | --           | --               | --                                |
| Months Supply of Inventory      | 1.6       | <b>1.6</b>       | 0.0%                              | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

