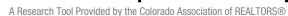
## **Local Market Update for February 2019**





Not all agents are the same!



## **El Paso County**

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	February			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 02-2018	Thru 02-2019	Percent Change from Previous Year	
New Listings	1,096	1,047	- 4.5%	2,171	2,137	- 1.6%	
Sold Listings	880	876	- 0.5%	1,744	1,684	- 3.4%	
Median Sales Price*	\$292,748	\$315,000	+ 7.6%	\$294,900	\$309,500	+ 5.0%	
Average Sales Price*	\$332,575	\$353,195	+ 6.2%	\$333,370	\$347,354	+ 4.2%	
Percent of List Price Received*	99.8%	99.6%	- 0.2%	99.6%	99.4%	- 0.2%	
Days on Market Until Sale	38	45	+ 18.4%	39	46	+ 17.9%	
Inventory of Homes for Sale	1,386	1,425	+ 2.8%				
Months Supply of Inventory	1.1	1.2	+ 9.1%				

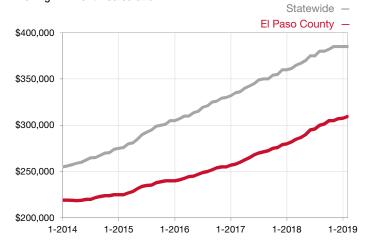
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	February			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 02-2018	Thru 02-2019	Percent Change from Previous Year	
New Listings	139	143	+ 2.9%	309	302	- 2.3%	
Sold Listings	135	130	- 3.7%	266	265	- 0.4%	
Median Sales Price*	\$201,000	\$215,000	+ 7.0%	\$200,000	\$210,000	+ 5.0%	
Average Sales Price*	\$208,664	\$231,975	+ 11.2%	\$212,413	\$225,225	+ 6.0%	
Percent of List Price Received*	100.6%	99.7%	- 0.9%	99.9%	99.6%	- 0.3%	
Days on Market Until Sale	19	29	+ 52.6%	17	26	+ 52.9%	
Inventory of Homes for Sale	120	142	+ 18.3%				
Months Supply of Inventory	0.6	0.8	+ 33.3%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

