## **Local Market Update for October 2021**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!





## **Delta County**

Contact the Delta County Board of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family                   | October   |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2020      | 2021      | Percent Change<br>from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change<br>from Previous Year |
| New Listings                    | 61        | 46        | - 24.6%                              | 639          | 622          | - 2.7%                               |
| Sold Listings                   | 68        | 41        | - 39.7%                              | 500          | 491          | - 1.8%                               |
| Median Sales Price*             | \$313,275 | \$327,800 | + 4.6%                               | \$280,000    | \$319,000    | + 13.9%                              |
| Average Sales Price*            | \$363,535 | \$351,622 | - 3.3%                               | \$314,831    | \$361,561    | + 14.8%                              |
| Percent of List Price Received* | 98.3%     | 98.1%     | - 0.2%                               | 97.4%        | 98.5%        | + 1.1%                               |
| Days on Market Until Sale       | 113       | 69        | - 38.9%                              | 116          | 89           | - 23.3%                              |
| Inventory of Homes for Sale     | 161       | 115       | - 28.6%                              |              |              |                                      |
| Months Supply of Inventory      | 3.4       | 2.3       | - 32.4%                              |              |              |                                      |

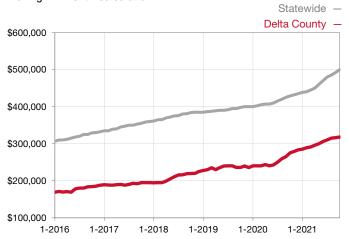
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | October |           |                                      | Year to Date |              |                                      |
|---------------------------------|---------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2020    | 2021      | Percent Change<br>from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change<br>from Previous Year |
| New Listings                    | 0       | 2         |                                      | 12           | 14           | + 16.7%                              |
| Sold Listings                   | 0       | 3         |                                      | 9            | 15           | + 66.7%                              |
| Median Sales Price*             | \$0     | \$249,500 |                                      | \$183,000    | \$208,000    | + 13.7%                              |
| Average Sales Price*            | \$0     | \$245,500 |                                      | \$178,211    | \$212,993    | + 19.5%                              |
| Percent of List Price Received* | 0.0%    | 96.2%     |                                      | 98.4%        | 97.0%        | - 1.4%                               |
| Days on Market Until Sale       | 0       | 141       |                                      | 98           | 85           | - 13.3%                              |
| Inventory of Homes for Sale     | 3       | 0         | - 100.0%                             |              |              |                                      |
| Months Supply of Inventory      | 2.2     | 0.0       | - 100.0%                             |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

