

# Local Market Update for October 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Weld County

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

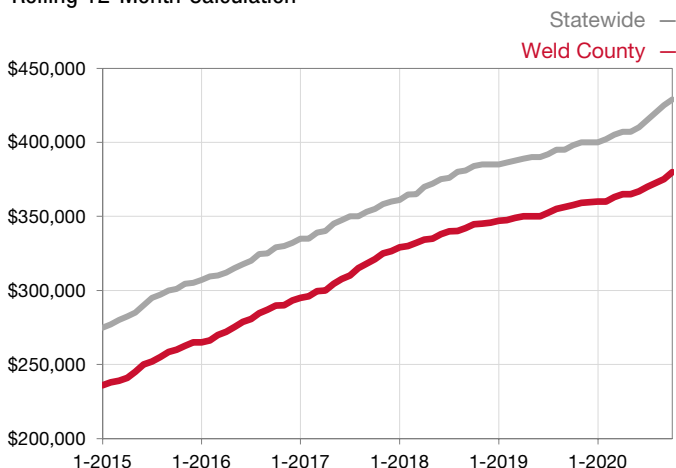
Single Family	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	663	678	+ 2.3%	7,536	7,231	- 4.0%
Sold Listings	566	695	+ 22.8%	5,728	6,052	+ 5.7%
Median Sales Price*	\$356,500	\$393,077	+ 10.3%	\$359,500	\$384,668	+ 7.0%
Average Sales Price*	\$385,887	\$423,815	+ 9.8%	\$389,286	\$414,995	+ 6.6%
Percent of List Price Received*	99.7%	100.0%	+ 0.3%	99.6%	99.7%	+ 0.1%
Days on Market Until Sale	53	45	- 15.1%	54	51	- 5.6%
Inventory of Homes for Sale	1,384	870	- 37.1%	--	--	--
Months Supply of Inventory	2.5	1.5	- 40.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	53	71	+ 34.0%	698	683	- 2.1%
Sold Listings	52	62	+ 19.2%	523	550	+ 5.2%
Median Sales Price*	\$274,750	\$305,000	+ 11.0%	\$265,000	\$286,500	+ 8.1%
Average Sales Price*	\$295,734	\$305,757	+ 3.4%	\$271,915	\$285,086	+ 4.8%
Percent of List Price Received*	99.2%	99.6%	+ 0.4%	99.6%	99.3%	- 0.3%
Days on Market Until Sale	54	58	+ 7.4%	52	64	+ 23.1%
Inventory of Homes for Sale	131	90	- 31.3%	--	--	--
Months Supply of Inventory	2.6	1.8	- 30.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

