Local Market Update for October 2020





Not all agents are the same!



Sixth Congressional District

Single Family	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	1,359	1,471	+ 8.2%	17,234	16,436	- 4.6%	
Sold Listings	1,391	1,779	+ 27.9%	13,344	14,757	+ 10.6%	
Median Sales Price*	\$482,000	\$550,000	+ 14.1%	\$487,900	\$524,900	+ 7.6%	
Average Sales Price*	\$550,261	\$646,120	+ 17.4%	\$561,603	\$600,006	+ 6.8%	
Percent of List Price Received*	98.8%	100.2%	+ 1.4%	99.2%	99.8%	+ 0.6%	
Days on Market Until Sale	36	26	- 27.8%	33	29	- 12.1%	
Inventory of Homes for Sale	3,046	1,073	- 64.8%				
Months Supply of Inventory	2.4	0.8	- 66.7%				

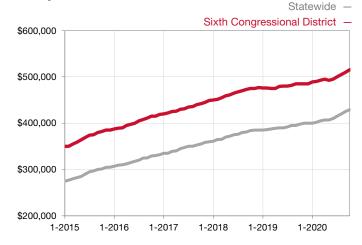
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year		
New Listings	416	489	+ 17.5%	4,436	4,334	- 2.3%		
Sold Listings	365	420	+ 15.1%	3,573	3,675	+ 2.9%		
Median Sales Price*	\$310,400	\$330,250	+ 6.4%	\$313,000	\$327,500	+ 4.6%		
Average Sales Price*	\$343,212	\$357,012	+ 4.0%	\$333,752	\$348,191	+ 4.3%		
Percent of List Price Received*	99.0%	99.8%	+ 0.8%	99.3%	99.6%	+ 0.3%		
Days on Market Until Sale	34	23	- 32.4%	31	28	- 9.7%		
Inventory of Homes for Sale	751	400	- 46.7%					
Months Supply of Inventory	2.2	1.1	- 50.0%					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

