

Local Market Update for October 2020

A Research Tool Provided by the Colorado Association of REALTORS®

**Make Sure
Your Agent is a REALTOR®**

Not all agents
are the same!



Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

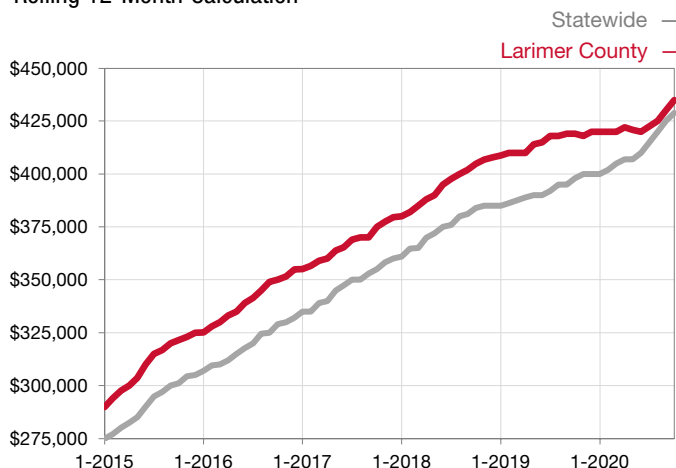
Single Family	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	545	521	- 4.4%	6,599	6,452	- 2.2%
Sold Listings	496	679	+ 36.9%	4,790	5,332	+ 11.3%
Median Sales Price*	\$415,000	\$460,000	+ 10.8%	\$420,000	\$439,900	+ 4.7%
Average Sales Price*	\$465,430	\$545,958	+ 17.3%	\$470,320	\$504,012	+ 7.2%
Percent of List Price Received*	98.7%	99.9%	+ 1.2%	99.1%	99.6%	+ 0.5%
Days on Market Until Sale	69	60	- 13.0%	61	62	+ 1.6%
Inventory of Homes for Sale	1,327	671	- 49.4%	--	--	--
Months Supply of Inventory	2.8	1.3	- 53.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	151	148	- 2.0%	1,730	1,621	- 6.3%
Sold Listings	104	151	+ 45.2%	1,240	1,369	+ 10.4%
Median Sales Price*	\$298,500	\$316,900	+ 6.2%	\$301,889	\$315,000	+ 4.3%
Average Sales Price*	\$324,112	\$341,509	+ 5.4%	\$318,988	\$338,513	+ 6.1%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	99.4%	99.3%	- 0.1%
Days on Market Until Sale	88	73	- 17.0%	81	91	+ 12.3%
Inventory of Homes for Sale	401	228	- 43.1%	--	--	--
Months Supply of Inventory	3.3	1.7	- 48.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

