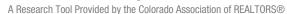
Local Market Update for October 2020





Not all agents are the same!





Gunnison County

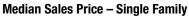
Contact the Gunnison Country Association of REALTORS® or Steamboat Springs Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | October | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 10-2019 | Thru 10-2020 | Percent Change from Previous Year | |
| New Listings | 24 | 38 | + 58.3% | 416 | 388 | - 6.7% | |
| Sold Listings | 28 | 53 | + 89.3% | 202 | 287 | + 42.1% | |
| Median Sales Price* | \$469,000 | \$700,000 | + 49.3% | \$530,000 | \$599,000 | + 13.0% | |
| Average Sales Price* | \$862,357 | \$928,615 | + 7.7% | \$746,691 | \$828,718 | + 11.0% | |
| Percent of List Price Received* | 95.9% | 96.1% | + 0.2% | 95.7% | 95.7% | 0.0% | |
| Days on Market Until Sale | 162 | 154 | - 4.9% | 148 | 178 | + 20.3% | |
| Inventory of Homes for Sale | 278 | 128 | - 54.0% | | | | |
| Months Supply of Inventory | 13.7 | 4.8 | - 65.0% | | | | |

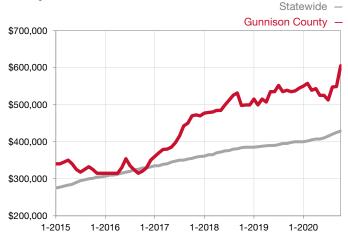
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | October | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 10-2019 | Thru 10-2020 | Percent Change from Previous Year | |
| New Listings | 22 | 9 | - 59.1% | 237 | 265 | + 11.8% | |
| Sold Listings | 14 | 45 | + 221.4% | 152 | 191 | + 25.7% | |
| Median Sales Price* | \$490,500 | \$475,000 | - 3.2% | \$349,500 | \$379,500 | + 8.6% | |
| Average Sales Price* | \$435,179 | \$657,491 | + 51.1% | \$409,734 | \$494,233 | + 20.6% | |
| Percent of List Price Received* | 97.0% | 98.0% | + 1.0% | 97.2% | 97.6% | + 0.4% | |
| Days on Market Until Sale | 99 | 154 | + 55.6% | 138 | 138 | 0.0% | |
| Inventory of Homes for Sale | 111 | 93 | - 16.2% | | | | |
| Months Supply of Inventory | 7.4 | 5.0 | - 32.4% | | | | |

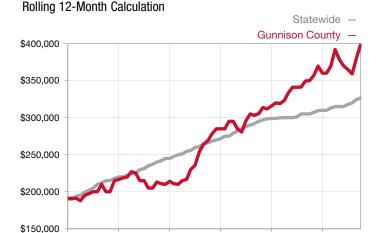
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



1-2017

1-2018

1-2019

1-2020

1-2016

1-2015