## **Local Market Update for October 2020**







## **Fourth Congressional District**

Single Family	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	1,314	1,353	+ 3.0%	15,508	14,773	- 4.7%	
Sold Listings	1,149	1,517	+ 32.0%	11,508	12,275	+ 6.7%	
Median Sales Price*	\$366,000	\$415,000	+ 13.4%	\$375,000	\$400,000	+ 6.7%	
Average Sales Price*	\$406,567	\$472,860	+ 16.3%	\$411,021	\$445,459	+ 8.4%	
Percent of List Price Received*	99.0%	99.8%	+ 0.8%	99.1%	99.4%	+ 0.3%	
Days on Market Until Sale	62	55	- 11.3%	59	59	0.0%	
Inventory of Homes for Sale	3,072	1,732	- 43.6%				
Months Supply of Inventory	2.7	1.4	- 48.1%				

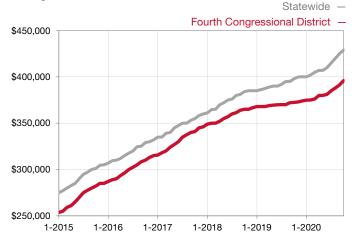
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	239	237	- 0.8%	2,815	2,527	- 10.2%	
Sold Listings	195	229	+ 17.4%	2,067	2,147	+ 3.9%	
Median Sales Price*	\$300,000	\$314,000	+ 4.7%	\$295,000	\$310,000	+ 5.1%	
Average Sales Price*	\$315,563	\$338,160	+ 7.2%	\$309,751	\$328,356	+ 6.0%	
Percent of List Price Received*	99.0%	99.3%	+ 0.3%	99.5%	99.3%	- 0.2%	
Days on Market Until Sale	68	68	0.0%	74	80	+ 8.1%	
Inventory of Homes for Sale	609	339	- 44.3%				
Months Supply of Inventory	3.0	1.6	- 46.7%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

