Local Market Update for October 2020





Not all agents are the same!





Fourth Congressional District

Single Family	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	1,314	1,353	+ 3.0%	15,508	14,773	- 4.7%
Sold Listings	1,149	1,517	+ 32.0%	11,508	12,275	+ 6.7%
Median Sales Price*	\$366,000	\$415,000	+ 13.4%	\$375,000	\$400,000	+ 6.7%
Average Sales Price*	\$406,567	\$472,860	+ 16.3%	\$411,021	\$445,459	+ 8.4%
Percent of List Price Received*	99.0%	99.8%	+ 0.8%	99.1%	99.4%	+ 0.3%
Days on Market Until Sale	62	55	- 11.3%	59	59	0.0%
Inventory of Homes for Sale	3,072	1,732	- 43.6%			
Months Supply of Inventory	2.7	1.4	- 48.1%			

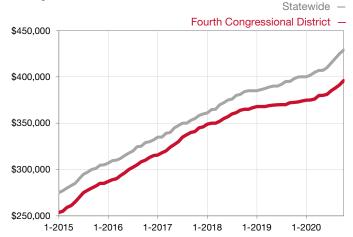
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	239	237	- 0.8%	2,815	2,527	- 10.2%	
Sold Listings	195	229	+ 17.4%	2,067	2,147	+ 3.9%	
Median Sales Price*	\$300,000	\$314,000	+ 4.7%	\$295,000	\$310,000	+ 5.1%	
Average Sales Price*	\$315,563	\$338,160	+ 7.2%	\$309,751	\$328,356	+ 6.0%	
Percent of List Price Received*	99.0%	99.3%	+ 0.3%	99.5%	99.3%	- 0.2%	
Days on Market Until Sale	68	68	0.0%	74	80	+ 8.1%	
Inventory of Homes for Sale	609	339	- 44.3%				
Months Supply of Inventory	3.0	1.6	- 46.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

