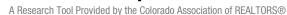
## **Local Market Update for October 2020**





Not all agents are the same!



## **Fifth Congressional District**

Single Family	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	1,554	1,603	+ 3.2%	18,104	17,570	- 2.9%	
Sold Listings	1,541	1,858	+ 20.6%	14,602	15,436	+ 5.7%	
Median Sales Price*	\$330,000	\$380,000	+ 15.2%	\$325,000	\$365,000	+ 12.3%	
Average Sales Price*	\$365,881	\$427,589	+ 16.9%	\$361,821	\$407,039	+ 12.5%	
Percent of List Price Received*	99.2%	100.6%	+ 1.4%	99.5%	100.2%	+ 0.7%	
Days on Market Until Sale	34	26	- 23.5%	35	29	- 17.1%	
Inventory of Homes for Sale	2,980	1,387	- 53.5%				
Months Supply of Inventory	2.1	0.9	- 57.1%				

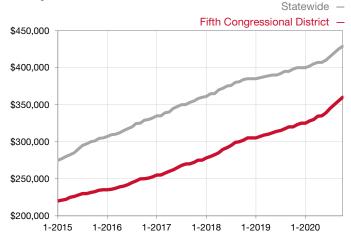
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year	
New Listings	185	207	+ 11.9%	2,236	2,335	+ 4.4%	
Sold Listings	211	274	+ 29.9%	1,935	2,072	+ 7.1%	
Median Sales Price*	\$231,000	\$263,900	+ 14.2%	\$229,000	\$253,000	+ 10.5%	
Average Sales Price*	\$252,926	\$282,702	+ 11.8%	\$247,779	\$269,980	+ 9.0%	
Percent of List Price Received*	99.2%	100.5%	+ 1.3%	99.9%	100.4%	+ 0.5%	
Days on Market Until Sale	25	18	- 28.0%	22	20	- 9.1%	
Inventory of Homes for Sale	268	113	- 57.8%				
Months Supply of Inventory	1.4	0.6	- 57.1%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

