

Local Market Update for October 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Delta County

Contact the Delta County Board of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family

| | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 10-2019 | Thru 10-2020 | Percent Change from Previous Year |
| New Listings | 52 | 61 | + 17.3% | 667 | 639 | - 4.2% |
| Sold Listings | 31 | 68 | + 119.4% | 427 | 500 | + 17.1% |
| Median Sales Price* | \$200,000 | \$313,275 | + 56.6% | \$239,500 | \$280,000 | + 16.9% |
| Average Sales Price* | \$228,014 | \$363,535 | + 59.4% | \$268,154 | \$314,831 | + 17.4% |
| Percent of List Price Received* | 98.4% | 98.3% | - 0.1% | 97.4% | 97.4% | 0.0% |
| Days on Market Until Sale | 97 | 113 | + 16.5% | 121 | 116 | - 4.1% |
| Inventory of Homes for Sale | 283 | 144 | - 49.1% | -- | -- | -- |
| Months Supply of Inventory | 6.7 | 3.0 | - 55.2% | -- | -- | -- |

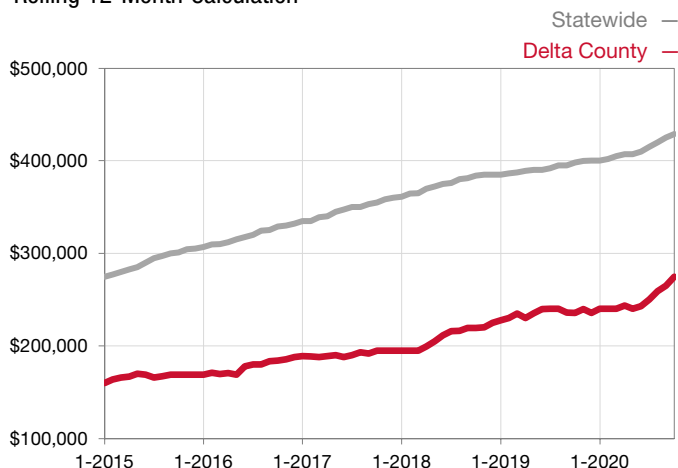
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

| | October | | | Year to Date | | |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 10-2019 | Thru 10-2020 | Percent Change from Previous Year |
| New Listings | 1 | 0 | - 100.0% | 14 | 12 | - 14.3% |
| Sold Listings | 2 | 0 | - 100.0% | 14 | 9 | - 35.7% |
| Median Sales Price* | \$178,500 | \$0 | - 100.0% | \$173,500 | \$183,000 | + 5.5% |
| Average Sales Price* | \$178,500 | \$0 | - 100.0% | \$182,314 | \$178,211 | - 2.3% |
| Percent of List Price Received* | 98.6% | 0.0% | - 100.0% | 97.3% | 98.4% | + 1.1% |
| Days on Market Until Sale | 51 | 0 | - 100.0% | 113 | 98 | - 13.3% |
| Inventory of Homes for Sale | 5 | 3 | - 40.0% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 2.2 | - 24.1% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

