

Local Market Update for October 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

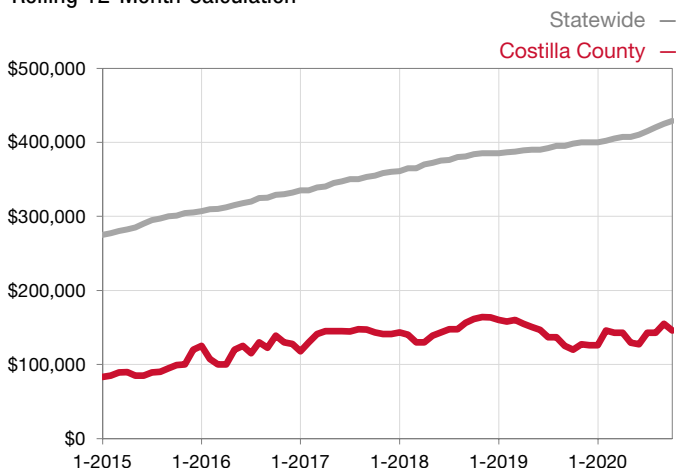
Single Family	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	5	4	- 20.0%	72	74	+ 2.8%
Sold Listings	7	7	0.0%	35	56	+ 60.0%
Median Sales Price*	\$120,000	\$140,000	+ 16.7%	\$120,000	\$144,450	+ 20.4%
Average Sales Price*	\$178,200	\$152,429	- 14.5%	\$146,361	\$174,371	+ 19.1%
Percent of List Price Received*	93.1%	94.2%	+ 1.2%	91.7%	95.1%	+ 3.7%
Days on Market Until Sale	43	70	+ 62.8%	150	118	- 21.3%
Inventory of Homes for Sale	57	35	- 38.6%	--	--	--
Months Supply of Inventory	17.5	6.5	- 62.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
New Listings	0	0	--	5	0	- 100.0%
Sold Listings	2	0	- 100.0%	6	1	- 83.3%
Median Sales Price*	\$92,500	\$0	- 100.0%	\$140,000	\$313,500	+ 123.9%
Average Sales Price*	\$92,500	\$0	- 100.0%	\$162,500	\$313,500	+ 92.9%
Percent of List Price Received*	94.8%	0.0%	- 100.0%	93.7%	95.0%	+ 1.4%
Days on Market Until Sale	347	0	- 100.0%	185	488	+ 163.8%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

