

# Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®

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## El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

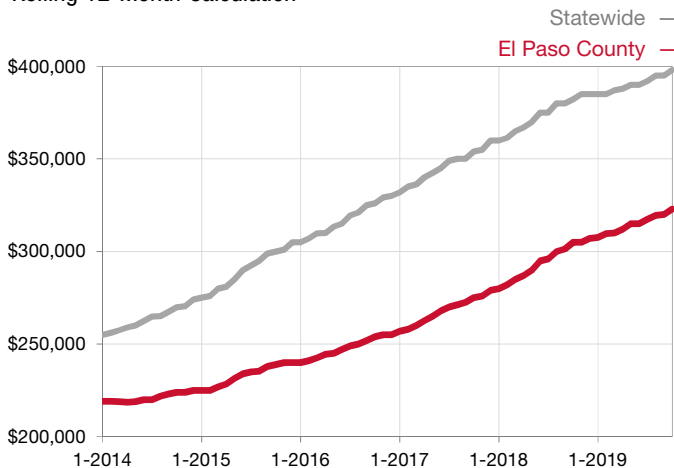
Single Family	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1,239	<b>1,239</b>	0.0%	15,099	<b>14,627</b>	- 3.1%
Sold Listings	1,220	<b>1,282</b>	+ 5.1%	12,335	<b>12,433</b>	+ 0.8%
Median Sales Price*	\$305,000	<b>\$335,000</b>	+ 9.8%	\$308,000	<b>\$325,000</b>	+ 5.5%
Average Sales Price*	\$346,851	<b>\$371,374</b>	+ 7.1%	\$347,588	<b>\$366,562</b>	+ 5.5%
Percent of List Price Received*	99.4%	<b>99.6%</b>	+ 0.2%	100.1%	<b>99.9%</b>	- 0.2%
Days on Market Until Sale	31	<b>28</b>	- 9.7%	27	<b>29</b>	+ 7.4%
Inventory of Homes for Sale	2,418	<b>1,696</b>	- 29.9%	--	--	--
Months Supply of Inventory	2.0	<b>1.4</b>	- 30.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	199	<b>173</b>	- 13.1%	2,173	<b>2,037</b>	- 6.3%
Sold Listings	205	<b>191</b>	- 6.8%	1,888	<b>1,785</b>	- 5.5%
Median Sales Price*	\$210,000	<b>\$225,000</b>	+ 7.1%	\$210,000	<b>\$225,000</b>	+ 7.1%
Average Sales Price*	\$232,222	<b>\$244,051</b>	+ 5.1%	\$227,991	<b>\$243,783</b>	+ 6.9%
Percent of List Price Received*	99.5%	<b>99.2%</b>	- 0.3%	100.4%	<b>99.9%</b>	- 0.5%
Days on Market Until Sale	21	<b>19</b>	- 9.5%	16	<b>19</b>	+ 18.8%
Inventory of Homes for Sale	229	<b>187</b>	- 18.3%	--	--	--
Months Supply of Inventory	1.2	<b>1.1</b>	- 8.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

