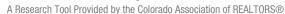
Local Market Update for October 2018





Not all agents are the same!





Gunnison County

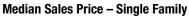
Contact the Gunnison Country Association of REALTORS® or Steamboat Springs Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | October | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year | |
| New Listings | 20 | 25 | + 25.0% | 490 | 472 | - 3.7% | |
| Sold Listings | 34 | 34 | 0.0% | 272 | 253 | - 7.0% | |
| Median Sales Price* | \$801,250 | \$380,000 | - 52.6% | \$447,500 | \$455,839 | + 1.9% | |
| Average Sales Price* | \$832,771 | \$683,710 | - 17.9% | \$663,305 | \$615,456 | - 7.2% | |
| Percent of List Price Received* | 95.1% | 94.1% | - 1.1% | 95.8% | 95.4% | - 0.4% | |
| Days on Market Until Sale | 231 | 165 | - 28.6% | 188 | 181 | - 3.7% | |
| Inventory of Homes for Sale | 277 | 240 | - 13.4% | | | | |
| Months Supply of Inventory | 10.5 | 9.8 | - 6.7% | | | | |

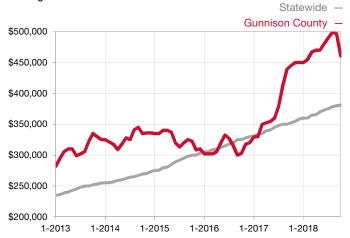
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| New Listings | 14 | 18 | + 28.6% | 274 | 282 | + 2.9% |
| Sold Listings | 26 | 26 | 0.0% | 207 | 209 | + 1.0% |
| Median Sales Price* | \$298,000 | \$377,500 | + 26.7% | \$285,000 | \$306,000 | + 7.4% |
| Average Sales Price* | \$354,481 | \$394,990 | + 11.4% | \$337,955 | \$351,425 | + 4.0% |
| Percent of List Price Received* | 97.1% | 97.6% | + 0.5% | 96.9% | 97.4% | + 0.5% |
| Days on Market Until Sale | 157 | 109 | - 30.6% | 146 | 133 | - 8.9% |
| Inventory of Homes for Sale | 96 | 82 | - 14.6% | | | |
| Months Supply of Inventory | 4.9 | 4.0 | - 18.4% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

