

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Fifth Congressional District

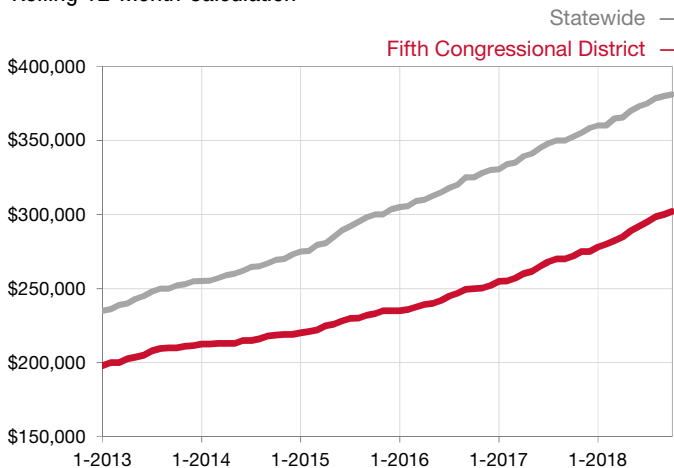
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	1,430	1,472	+ 2.9%	18,179	18,132	- 0.3%
Sold Listings	1,578	1,415	- 10.3%	15,128	14,541	- 3.9%
Median Sales Price*	\$280,000	\$305,000	+ 8.9%	\$275,000	\$305,000	+ 10.9%
Average Sales Price*	\$310,958	\$343,512	+ 10.5%	\$308,909	\$342,936	+ 11.0%
Percent of List Price Received*	99.1%	99.1%	0.0%	99.6%	99.7%	+ 0.1%
Days on Market Until Sale	37	33	- 10.8%	36	33	- 8.3%
Inventory of Homes for Sale	3,033	3,118	+ 2.8%	--	--	--
Months Supply of Inventory	2.0	2.2	+ 10.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	184	217	+ 17.9%	2,383	2,359	- 1.0%
Sold Listings	220	223	+ 1.4%	2,215	2,031	- 8.3%
Median Sales Price*	\$197,750	\$215,000	+ 8.7%	\$189,000	\$212,236	+ 12.3%
Average Sales Price*	\$206,731	\$233,214	+ 12.8%	\$201,009	\$230,083	+ 14.5%
Percent of List Price Received*	99.8%	99.4%	- 0.4%	100.0%	100.2%	+ 0.2%
Days on Market Until Sale	18	22	+ 22.2%	22	19	- 13.6%
Inventory of Homes for Sale	214	230	+ 7.5%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

