

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

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are the same!



El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

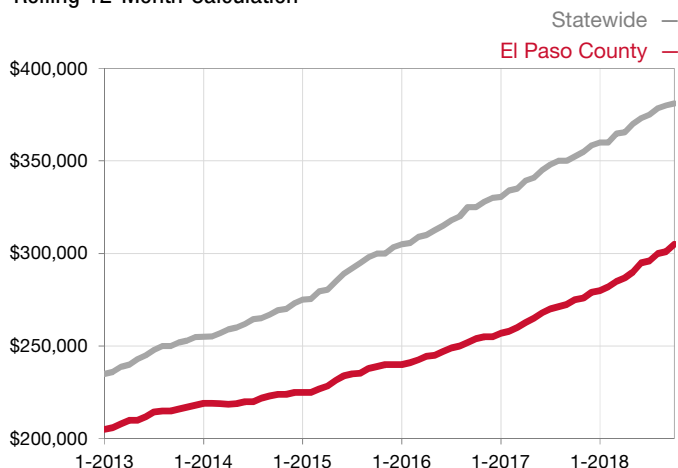
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	1,219	1,224	+ 0.4%	15,148	14,996	- 1.0%
Sold Listings	1,307	1,209	- 7.5%	12,827	12,319	- 4.0%
Median Sales Price*	\$281,000	\$305,000	+ 8.5%	\$277,500	\$308,000	+ 11.0%
Average Sales Price*	\$315,699	\$346,579	+ 9.8%	\$314,401	\$347,405	+ 10.5%
Percent of List Price Received*	99.5%	99.4%	- 0.1%	100.0%	100.1%	+ 0.1%
Days on Market Until Sale	29	30	+ 3.4%	29	27	- 6.9%
Inventory of Homes for Sale	2,110	2,231	+ 5.7%	--	--	--
Months Supply of Inventory	1.7	1.8	+ 5.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	173	195	+ 12.7%	2,220	2,163	- 2.6%
Sold Listings	205	204	- 0.5%	2,088	1,881	- 9.9%
Median Sales Price*	\$195,000	\$210,000	+ 7.7%	\$186,750	\$210,000	+ 12.4%
Average Sales Price*	\$201,552	\$230,929	+ 14.6%	\$198,280	\$227,536	+ 14.8%
Percent of List Price Received*	99.9%	99.5%	- 0.4%	100.2%	100.4%	+ 0.2%
Days on Market Until Sale	17	20	+ 17.6%	18	15	- 16.7%
Inventory of Homes for Sale	161	193	+ 19.9%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

