

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Delta County

Contact the Delta County Board of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

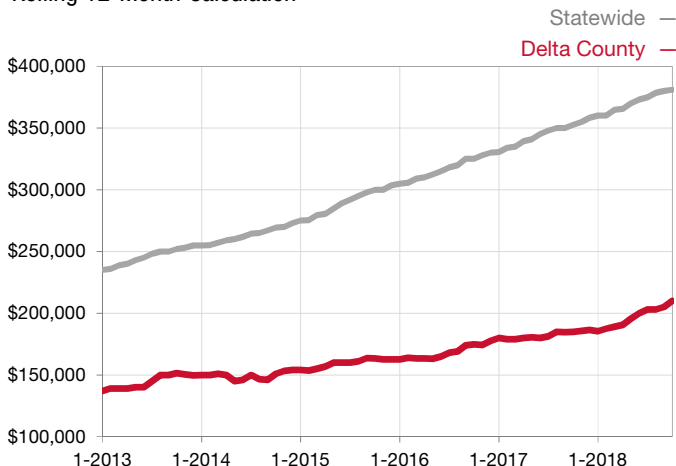
| Single Family | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| New Listings | 56 | 57 | + 1.8% | 708 | 775 | + 9.5% |
| Sold Listings | 58 | 47 | - 19.0% | 543 | 508 | - 6.4% |
| Median Sales Price* | \$189,750 | \$219,500 | + 15.7% | \$186,000 | \$215,450 | + 15.8% |
| Average Sales Price* | \$207,992 | \$217,329 | + 4.5% | \$220,766 | \$241,322 | + 9.3% |
| Percent of List Price Received* | 96.3% | 96.5% | + 0.2% | 96.6% | 96.9% | + 0.3% |
| Days on Market Until Sale | 127 | 110 | - 13.4% | 138 | 114 | - 17.4% |
| Inventory of Homes for Sale | 264 | 275 | + 4.2% | -- | -- | -- |
| Months Supply of Inventory | 5.0 | 5.6 | + 12.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| New Listings | 2 | 0 | - 100.0% | 17 | 24 | + 41.2% |
| Sold Listings | 2 | 1 | - 50.0% | 11 | 15 | + 36.4% |
| Median Sales Price* | \$159,000 | \$174,900 | + 10.0% | \$180,000 | \$158,000 | - 12.2% |
| Average Sales Price* | \$159,000 | \$174,900 | + 10.0% | \$182,045 | \$147,520 | - 19.0% |
| Percent of List Price Received* | 97.8% | 102.9% | + 5.2% | 95.4% | 96.2% | + 0.8% |
| Days on Market Until Sale | 52 | 42 | - 19.2% | 116 | 82 | - 29.3% |
| Inventory of Homes for Sale | 6 | 4 | - 33.3% | -- | -- | -- |
| Months Supply of Inventory | 3.7 | 1.7 | - 54.1% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

