

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Custer County

Contact the Royal Gorge Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

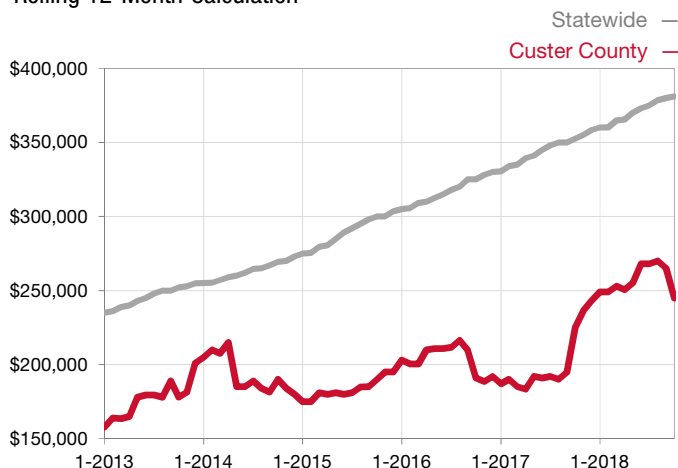
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	14	12	- 14.3%	233	204	- 12.4%
Sold Listings	22	15	- 31.8%	156	136	- 12.8%
Median Sales Price*	\$309,000	\$255,000	- 17.5%	\$239,800	\$245,000	+ 2.2%
Average Sales Price*	\$320,809	\$331,783	+ 3.4%	\$261,676	\$290,556	+ 11.0%
Percent of List Price Received*	95.6%	93.3%	- 2.4%	94.7%	94.7%	0.0%
Days on Market Until Sale	172	256	+ 48.8%	216	170	- 21.3%
Inventory of Homes for Sale	171	135	- 21.1%	--	--	--
Months Supply of Inventory	10.7	9.9	- 7.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	0	0	--	5	2	- 60.0%
Sold Listings	0	0	--	2	5	+ 150.0%
Median Sales Price*	\$0	\$0	--	\$101,000	\$88,000	- 12.9%
Average Sales Price*	\$0	\$0	--	\$101,000	\$99,900	- 1.1%
Percent of List Price Received*	0.0%	0.0%	--	94.5%	94.9%	+ 0.4%
Days on Market Until Sale	0	0	--	55	87	+ 58.2%
Inventory of Homes for Sale	5	0	- 100.0%	--	--	--
Months Supply of Inventory	5.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

