

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

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Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

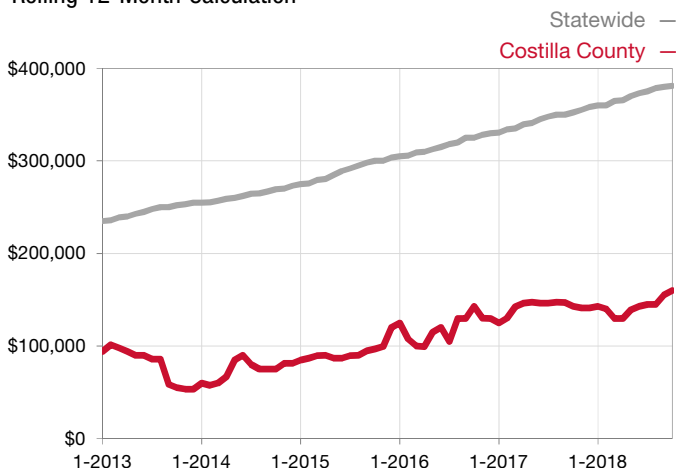
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	8	12	+ 50.0%	61	75	+ 23.0%
Sold Listings	4	3	- 25.0%	45	31	- 31.1%
Median Sales Price*	\$43,500	\$163,000	+ 274.7%	\$145,000	\$163,000	+ 12.4%
Average Sales Price*	\$117,500	\$157,667	+ 34.2%	\$144,342	\$169,045	+ 17.1%
Percent of List Price Received*	101.7%	86.3%	- 15.1%	94.9%	93.4%	- 1.6%
Days on Market Until Sale	81	123	+ 51.9%	170	125	- 26.5%
Inventory of Homes for Sale	75	71	- 5.3%	--	--	--
Months Supply of Inventory	18.0	24.3	+ 35.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	0	1	--	6	8	+ 33.3%
Sold Listings	0	0	--	4	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$149,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$151,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	96.6%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	82	0	- 100.0%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.8	3.0	+ 275.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

