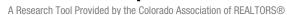
Local Market Update for October 2018





Not all agents are the same!





Chaffee County

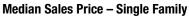
Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	43	23	- 46.5%	449	435	- 3.1%	
Sold Listings	27	26	- 3.7%	294	339	+ 15.3%	
Median Sales Price*	\$369,500	\$440,725	+ 19.3%	\$351,500	\$388,000	+ 10.4%	
Average Sales Price*	\$400,009	\$479,190	+ 19.8%	\$367,142	\$429,964	+ 17.1%	
Percent of List Price Received*	96.0%	97.7%	+ 1.8%	96.5%	97.0%	+ 0.5%	
Days on Market Until Sale	87	54	- 37.9%	79	75	- 5.1%	
Inventory of Homes for Sale	208	149	- 28.4%				
Months Supply of Inventory	6.9	4.4	- 36.2%				

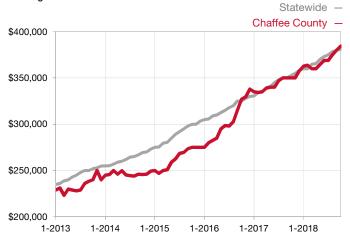
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	7	12	+ 71.4%	85	103	+ 21.2%
Sold Listings	8	8	0.0%	59	78	+ 32.2%
Median Sales Price*	\$306,000	\$287,500	- 6.0%	\$299,000	\$298,200	- 0.3%
Average Sales Price*	\$321,725	\$319,688	- 0.6%	\$321,691	\$321,734	+ 0.0%
Percent of List Price Received*	97.9%	99.3%	+ 1.4%	97.7%	99.2%	+ 1.5%
Days on Market Until Sale	43	26	- 39.5%	87	58	- 33.3%
Inventory of Homes for Sale	28	12	- 57.1%			
Months Supply of Inventory	5.3	1.5	- 71.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

