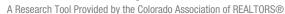
## **Local Market Update for October 2018**





Not all agents are the same!



## **Boulder County**

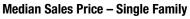
Contact the Boulder Area REALTOR® Association, Longmont Association of REALTORS® or Estes Park Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	353	349	- 1.1%	4,683	4,352	- 7.1%
Sold Listings	346	287	- 17.1%	3,274	3,120	- 4.7%
Median Sales Price*	\$549,000	\$590,000	+ 7.5%	\$555,000	\$600,250	+ 8.2%
Average Sales Price*	\$691,911	\$747,929	+ 8.1%	\$678,974	\$752,318	+ 10.8%
Percent of List Price Received*	98.6%	98.5%	- 0.1%	99.6%	99.4%	- 0.2%
Days on Market Until Sale	51	44	- 13.7%	46	44	- 4.3%
Inventory of Homes for Sale	854	695	- 18.6%			
Months Supply of Inventory	2.7	2.2	- 18.5%			

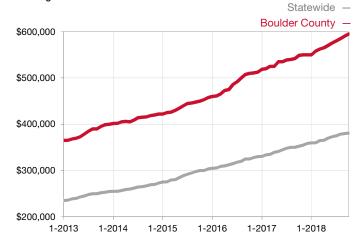
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	120	163	+ 35.8%	1,615	1,751	+ 8.4%
Sold Listings	131	110	- 16.0%	1,212	1,288	+ 6.3%
Median Sales Price*	\$350,000	\$362,500	+ 3.6%	\$360,000	\$375,000	+ 4.2%
Average Sales Price*	\$420,091	\$420,064	- 0.0%	\$404,604	\$436,158	+ 7.8%
Percent of List Price Received*	99.1%	99.4%	+ 0.3%	100.4%	100.4%	0.0%
Days on Market Until Sale	38	38	0.0%	44	41	- 6.8%
Inventory of Homes for Sale	219	286	+ 30.6%			
Months Supply of Inventory	1.8	2.2	+ 22.2%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

Statewide —

Boulder County —

\$350,000

\$250,000

\$250,000

\$150,000

1-2013 1-2014 1-2015 1-2016 1-2017 1-2018