

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

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Your Agent is a REALTOR®

Not all agents  
are the same!



## Weld County

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

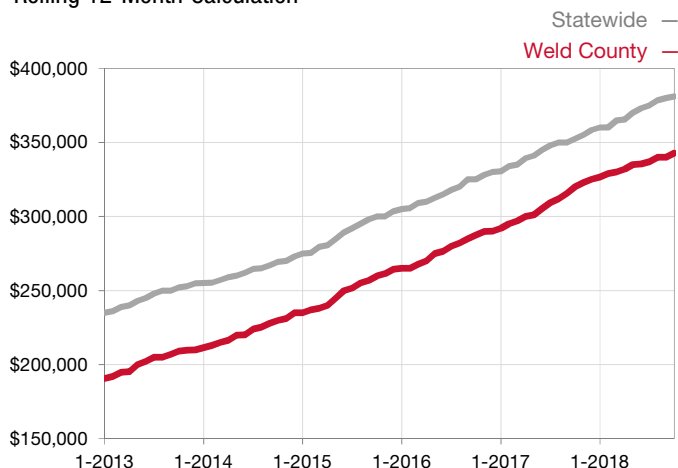
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	535	621	+ 16.1%	6,375	6,948	+ 9.0%
Sold Listings	481	565	+ 17.5%	5,081	5,444	+ 7.1%
Median Sales Price*	\$325,000	\$349,000	+ 7.4%	\$324,900	\$345,000	+ 6.2%
Average Sales Price*	\$351,339	\$370,949	+ 5.6%	\$346,624	\$372,676	+ 7.5%
Percent of List Price Received*	99.5%	99.7%	+ 0.2%	100.0%	100.1%	+ 0.1%
Days on Market Until Sale	56	56	0.0%	55	56	+ 1.8%
Inventory of Homes for Sale	1,107	1,125	+ 1.6%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	38	61	+ 60.5%	612	637	+ 4.1%
Sold Listings	55	53	- 3.6%	528	510	- 3.4%
Median Sales Price*	\$243,000	\$252,000	+ 3.7%	\$235,840	\$248,900	+ 5.5%
Average Sales Price*	\$256,520	\$255,016	- 0.6%	\$241,354	\$255,957	+ 6.1%
Percent of List Price Received*	99.6%	99.2%	- 0.4%	100.3%	100.0%	- 0.3%
Days on Market Until Sale	73	48	- 34.2%	55	54	- 1.8%
Inventory of Homes for Sale	60	84	+ 40.0%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

