Local Market Update for October 2018





Not all agents are the same!





Sixth Congressional District

Single Family	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	1,149	1,242	+ 8.1%	16,558	16,562	+ 0.0%	
Sold Listings	1,337	1,118	- 16.4%	13,739	12,785	- 6.9%	
Median Sales Price*	\$449,000	\$469,500	+ 4.6%	\$449,000	\$479,900	+ 6.9%	
Average Sales Price*	\$515,538	\$540,926	+ 4.9%	\$510,013	\$551,853	+ 8.2%	
Percent of List Price Received*	99.1%	99.0%	- 0.1%	99.7%	99.7%	0.0%	
Days on Market Until Sale	34	36	+ 5.9%	29	29	0.0%	
Inventory of Homes for Sale	2,579	2,594	+ 0.6%				
Months Supply of Inventory	1.9	2.1	+ 10.5%				

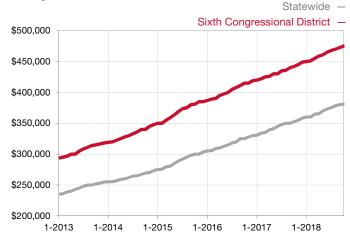
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	346	339	- 2.0%	4,120	3,992	- 3.1%
Sold Listings	369	358	- 3.0%	3,557	3,367	- 5.3%
Median Sales Price*	\$285,000	\$295,000	+ 3.5%	\$276,749	\$305,000	+ 10.2%
Average Sales Price*	\$322,118	\$314,735	- 2.3%	\$299,817	\$323,297	+ 7.8%
Percent of List Price Received*	99.9%	99.6%	- 0.3%	100.7%	100.3%	- 0.4%
Days on Market Until Sale	18	25	+ 38.9%	17	20	+ 17.6%
Inventory of Homes for Sale	438	538	+ 22.8%			
Months Supply of Inventory	1.3	1.6	+ 23.1%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

