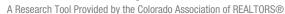
Local Market Update for October 2018









Seventh Congressional District

Single Family	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	747	883	+ 18.2%	8,926	9,421	+ 5.5%	
Sold Listings	805	701	- 12.9%	7,594	7,384	- 2.8%	
Median Sales Price*	\$370,000	\$389,000	+ 5.1%	\$362,900	\$390,000	+ 7.5%	
Average Sales Price*	\$390,904	\$421,325	+ 7.8%	\$387,854	\$423,283	+ 9.1%	
Percent of List Price Received*	99.5%	99.0%	- 0.5%	100.5%	100.3%	- 0.2%	
Days on Market Until Sale	24	30	+ 25.0%	21	21	0.0%	
Inventory of Homes for Sale	1,126	1,311	+ 16.4%				
Months Supply of Inventory	1.5	1.8	+ 20.0%				

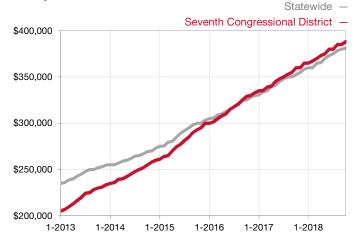
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	304	388	+ 27.6%	3,776	3,959	+ 4.8%	
Sold Listings	368	315	- 14.4%	3,367	3,254	- 3.4%	
Median Sales Price*	\$230,000	\$252,000	+ 9.6%	\$225,000	\$254,950	+ 13.3%	
Average Sales Price*	\$243,435	\$267,373	+ 9.8%	\$234,074	\$268,283	+ 14.6%	
Percent of List Price Received*	100.5%	99.6%	- 0.9%	101.0%	101.0%	0.0%	
Days on Market Until Sale	15	20	+ 33.3%	14	15	+ 7.1%	
Inventory of Homes for Sale	341	467	+ 37.0%				
Months Supply of Inventory	1.0	1.4	+ 40.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

