## **Local Market Update for October 2018**







## **San Juan County**

Contact the Durango Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	3	1	- 66.7%	31	29	- 6.5%	
Sold Listings	2	0	- 100.0%	16	8	- 50.0%	
Median Sales Price*	\$296,250	\$0	- 100.0%	\$229,500	\$251,250	+ 9.5%	
Average Sales Price*	\$296,250	\$0	- 100.0%	\$268,758	\$284,794	+ 6.0%	
Percent of List Price Received*	94.9%	0.0%	- 100.0%	92.3%	97.6%	+ 5.7%	
Days on Market Until Sale	155	0	- 100.0%	219	220	+ 0.5%	
Inventory of Homes for Sale	25	27	+ 8.0%				
Months Supply of Inventory	14.7	21.6	+ 46.9%				

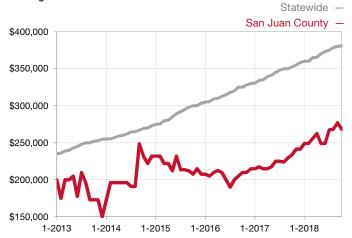
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date			
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year	
New Listings	0	1		14	12	- 14.3%	
Sold Listings	4	1	- 75.0%	16	9	- 43.8%	
Median Sales Price*	\$148,750	\$172,000	+ 15.6%	\$168,750	\$184,000	+ 9.0%	
Average Sales Price*	\$141,600	\$172,000	+ 21.5%	\$207,194	\$214,289	+ 3.4%	
Percent of List Price Received*	95.2%	95.6%	+ 0.4%	95.4%	95.7%	+ 0.3%	
Days on Market Until Sale	217	168	- 22.6%	156	145	- 7.1%	
Inventory of Homes for Sale	2	3	+ 50.0%				
Months Supply of Inventory	0.9	2.3	+ 155.6%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

