

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

**Make Sure  
Your Agent is a REALTOR®**

Not all agents  
are the same!



## Saguache County

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

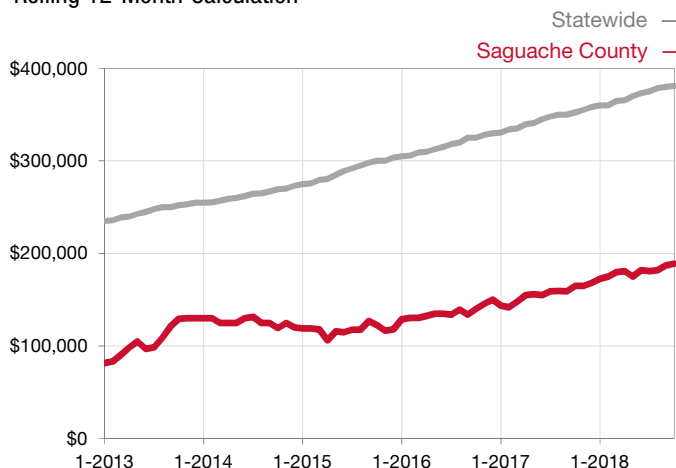
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	18	14	- 22.2%	131	122	- 6.9%
Sold Listings	13	9	- 30.8%	80	82	+ 2.5%
Median Sales Price*	\$187,200	<b>\$207,000</b>	+ 10.6%	\$165,500	<b>\$191,500</b>	+ 15.7%
Average Sales Price*	\$189,915	<b>\$184,667</b>	- 2.8%	\$183,613	<b>\$190,461</b>	+ 3.7%
Percent of List Price Received*	97.9%	<b>95.9%</b>	- 2.0%	95.4%	<b>95.5%</b>	+ 0.1%
Days on Market Until Sale	102	217	+ 112.7%	181	124	- 31.5%
Inventory of Homes for Sale	113	101	- 10.6%	--	--	--
Months Supply of Inventory	14.0	12.5	- 10.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	0	0	--	3	2	- 33.3%
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$75,822</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$75,822</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>97.2%</b>	--
Days on Market Until Sale	0	0	--	0	144	--
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	0.0	4.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

