

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Pueblo County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

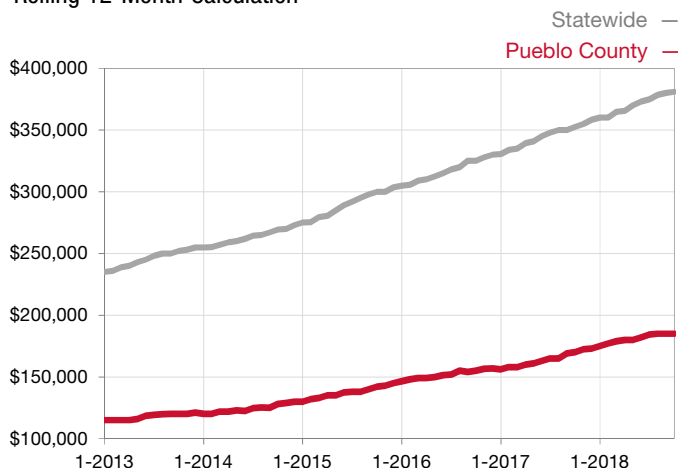
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	293	292	- 0.3%	3,210	3,263	+ 1.7%
Sold Listings	252	237	- 6.0%	2,545	2,457	- 3.5%
Median Sales Price*	\$180,000	\$185,000	+ 2.8%	\$172,500	\$188,147	+ 9.1%
Average Sales Price*	\$191,038	\$199,425	+ 4.4%	\$179,964	\$195,085	+ 8.4%
Percent of List Price Received*	97.9%	98.5%	+ 0.6%	98.0%	98.6%	+ 0.6%
Days on Market Until Sale	69	67	- 2.9%	77	64	- 16.9%
Inventory of Homes for Sale	583	545	- 6.5%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	11	12	+ 9.1%	102	107	+ 4.9%
Sold Listings	13	10	- 23.1%	92	87	- 5.4%
Median Sales Price*	\$149,900	\$171,350	+ 14.3%	\$149,950	\$170,000	+ 13.4%
Average Sales Price*	\$164,002	\$168,890	+ 3.0%	\$162,655	\$190,025	+ 16.8%
Percent of List Price Received*	99.1%	98.7%	- 0.4%	97.4%	98.5%	+ 1.1%
Days on Market Until Sale	73	62	- 15.1%	78	66	- 15.4%
Inventory of Homes for Sale	14	19	+ 35.7%	--	--	--
Months Supply of Inventory	1.4	2.2	+ 57.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

