

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Otero County

Contact the Pueblo Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

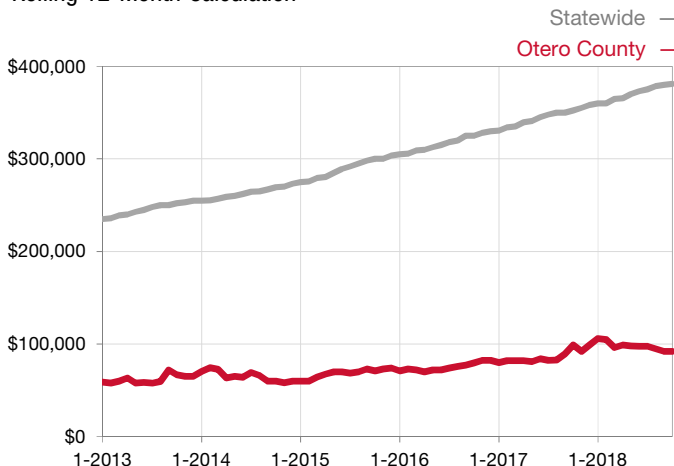
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	17	22	+ 29.4%	178	201	+ 12.9%
Sold Listings	17	14	- 17.6%	147	148	+ 0.7%
Median Sales Price*	\$130,000	\$144,600	+ 11.2%	\$102,000	\$89,500	- 12.3%
Average Sales Price*	\$149,341	\$141,500	- 5.3%	\$107,943	\$113,840	+ 5.5%
Percent of List Price Received*	94.7%	90.8%	- 4.1%	94.0%	95.6%	+ 1.7%
Days on Market Until Sale	159	127	- 20.1%	138	110	- 20.3%
Inventory of Homes for Sale	51	52	+ 2.0%	--	--	--
Months Supply of Inventory	3.6	3.6	0.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

