

Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

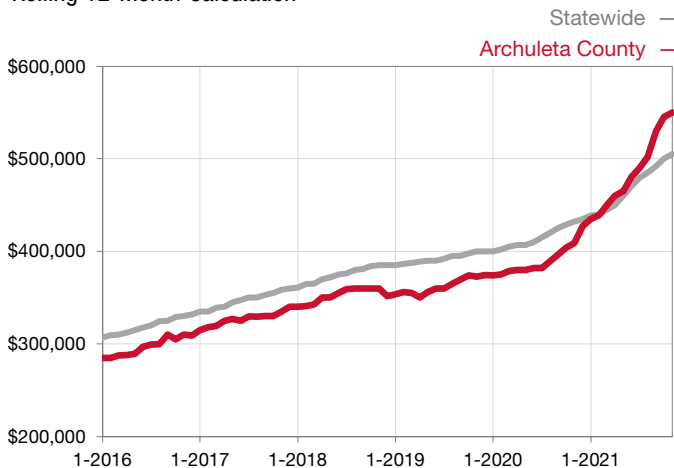
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 11-2020 | Thru 11-2021 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 29 | 33 | + 13.8% | 560 | 510 | - 8.9% |
| Sold Listings | 48 | 30 | - 37.5% | 432 | 440 | + 1.9% |
| Median Sales Price* | \$500,900 | \$642,500 | + 28.3% | \$409,950 | \$555,200 | + 35.4% |
| Average Sales Price* | \$597,954 | \$787,795 | + 31.7% | \$534,338 | \$675,257 | + 26.4% |
| Percent of List Price Received* | 97.7% | 98.7% | + 1.0% | 97.2% | 98.9% | + 1.7% |
| Days on Market Until Sale | 116 | 111 | - 4.3% | 145 | 101 | - 30.3% |
| Inventory of Homes for Sale | 260 | 67 | - 74.2% | -- | -- | -- |
| Months Supply of Inventory | 6.8 | 1.6 | - 76.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 11-2020 | Thru 11-2021 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 2 | 8 | + 300.0% | 104 | 99 | - 4.8% |
| Sold Listings | 8 | 5 | - 37.5% | 98 | 92 | - 6.1% |
| Median Sales Price* | \$257,500 | \$317,000 | + 23.1% | \$239,750 | \$264,950 | + 10.5% |
| Average Sales Price* | \$293,313 | \$299,200 | + 2.0% | \$268,873 | \$295,723 | + 10.0% |
| Percent of List Price Received* | 98.2% | 98.5% | + 0.3% | 97.2% | 100.1% | + 3.0% |
| Days on Market Until Sale | 104 | 68 | - 34.6% | 115 | 65 | - 43.5% |
| Inventory of Homes for Sale | 33 | 5 | - 84.8% | -- | -- | -- |
| Months Supply of Inventory | 3.8 | 0.6 | - 84.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

