

Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

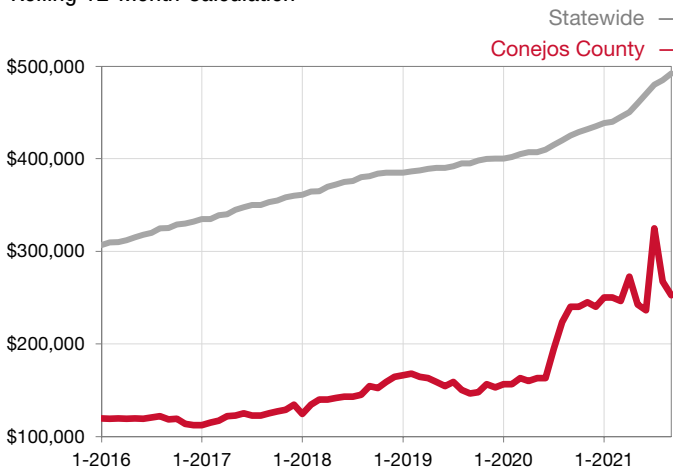
Single Family	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1	4	+ 300.0%	39	49	+ 25.6%
Sold Listings	6	4	- 33.3%	18	31	+ 72.2%
Median Sales Price*	\$315,000	\$590,000	+ 87.3%	\$272,500	\$285,000	+ 4.6%
Average Sales Price*	\$349,750	\$540,000	+ 54.4%	\$351,444	\$388,454	+ 10.5%
Percent of List Price Received*	97.1%	90.7%	- 6.6%	94.2%	94.5%	+ 0.3%
Days on Market Until Sale	69	130	+ 88.4%	125	119	- 4.8%
Inventory of Homes for Sale	25	20	- 20.0%	--	--	--
Months Supply of Inventory	8.6	5.2	- 39.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

