

Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

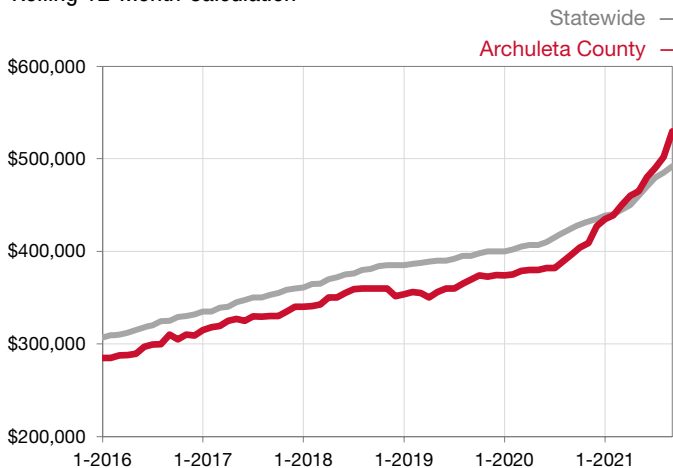
Single Family	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Key Metrics						
New Listings	55	31	- 43.6%	485	450	- 7.2%
Sold Listings	79	50	- 36.7%	311	363	+ 16.7%
Median Sales Price*	\$434,500	\$582,000	+ 33.9%	\$403,000	\$548,000	+ 36.0%
Average Sales Price*	\$506,056	\$670,422	+ 32.5%	\$518,390	\$667,511	+ 28.8%
Percent of List Price Received*	97.6%	98.2%	+ 0.6%	97.1%	98.7%	+ 1.6%
Days on Market Until Sale	124	102	- 17.7%	147	101	- 31.3%
Inventory of Homes for Sale	345	92	- 73.3%	--	--	--
Months Supply of Inventory	10.4	2.0	- 80.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Key Metrics						
New Listings	15	6	- 60.0%	99	85	- 14.1%
Sold Listings	14	9	- 35.7%	75	75	0.0%
Median Sales Price*	\$222,000	\$252,000	+ 13.5%	\$230,000	\$260,000	+ 13.0%
Average Sales Price*	\$250,454	\$285,544	+ 14.0%	\$258,216	\$292,107	+ 13.1%
Percent of List Price Received*	99.0%	99.2%	+ 0.2%	96.8%	100.3%	+ 3.6%
Days on Market Until Sale	63	61	- 3.2%	107	66	- 38.3%
Inventory of Homes for Sale	45	6	- 86.7%	--	--	--
Months Supply of Inventory	5.3	0.7	- 86.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

