## **Local Market Update for August 2021**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!

## **Conejos County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	August			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year	
New Listings	5	9	+ 80.0%	38	45	+ 18.4%	
Sold Listings	1	4	+ 300.0%	12	27	+ 125.0%	
Median Sales Price*	\$437,500	\$115,000	- 73.7%	\$245,000	\$285,000	+ 16.3%	
Average Sales Price*	\$437,500	\$134,750	- 69.2%	\$352,292	\$366,003	+ 3.9%	
Percent of List Price Received*	100.0%	98.1%	- 1.9%	92.7%	95.0%	+ 2.5%	
Days on Market Until Sale	67	10	- 85.1%	154	117	- 24.0%	
Inventory of Homes for Sale	29	20	- 31.0%				
Months Supply of Inventory	11.2	5.0	- 55.4%				

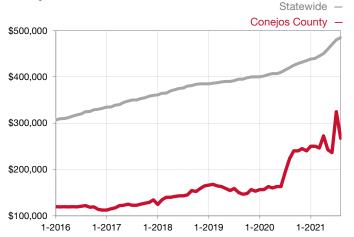
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

