

Local Market Update for April 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

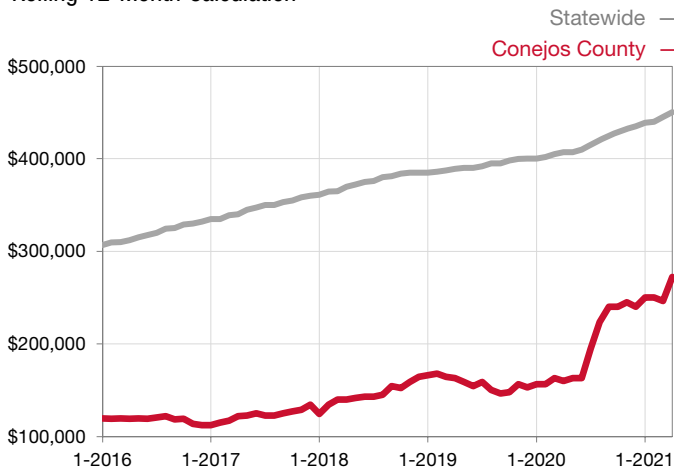
| Single Family | April | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 04-2020 | Thru 04-2021 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 2 | 8 | + 300.0% | 9 | 16 | + 77.8% |
| Sold Listings | 2 | 2 | 0.0% | 4 | 9 | + 125.0% |
| Median Sales Price* | \$117,550 | \$271,000 | + 130.5% | \$135,500 | \$242,682 | + 79.1% |
| Average Sales Price* | \$117,550 | \$271,000 | + 130.5% | \$152,525 | \$365,131 | + 139.4% |
| Percent of List Price Received* | 93.7% | 98.4% | + 5.0% | 96.3% | 94.8% | - 1.6% |
| Days on Market Until Sale | 85 | 54 | - 36.5% | 70 | 189 | + 170.0% |
| Inventory of Homes for Sale | 27 | 16 | - 40.7% | -- | -- | -- |
| Months Supply of Inventory | 9.3 | 5.1 | - 45.2% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | April | | | Year to Date | | |
|---------------------------------|-------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2020 | 2021 | Percent Change from Previous Year | Thru 04-2020 | Thru 04-2021 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

