

# Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®

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## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

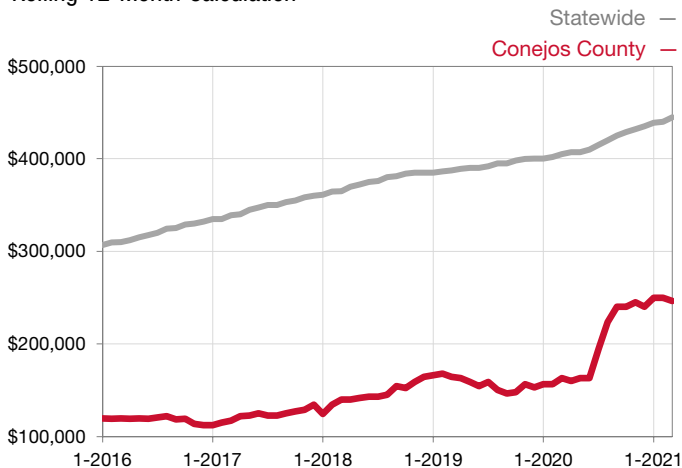
| Single Family                   | March |           |                                   | Year to Date |              |                                   |
|---------------------------------|-------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2020  | 2021      | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |       |           |                                   |              |              |                                   |
| New Listings                    | 2     | 3         | + 50.0%                           | 7            | 8            | + 14.3%                           |
| Sold Listings                   | 0     | 3         | --                                | 2            | 7            | + 250.0%                          |
| Median Sales Price*             | \$0   | \$165,000 | --                                | \$187,500    | \$242,682    | + 29.4%                           |
| Average Sales Price*            | \$0   | \$447,167 | --                                | \$187,500    | \$392,026    | + 109.1%                          |
| Percent of List Price Received* | 0.0%  | 95.9%     | --                                | 99.0%        | 93.7%        | - 5.4%                            |
| Days on Market Until Sale       | 0     | 303       | --                                | 54           | 227          | + 320.4%                          |
| Inventory of Homes for Sale     | 28    | 11        | - 60.7%                           | --           | --           | --                                |
| Months Supply of Inventory      | 9.0   | 3.5       | - 61.1%                           | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March |      |                                   | Year to Date |              |                                   |
|---------------------------------|-------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2020  | 2021 | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |       |      |                                   |              |              |                                   |
| New Listings                    | 0     | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0     | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0   | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0   | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%  | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0     | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0     | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0   | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

