

Local Market Update for December 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

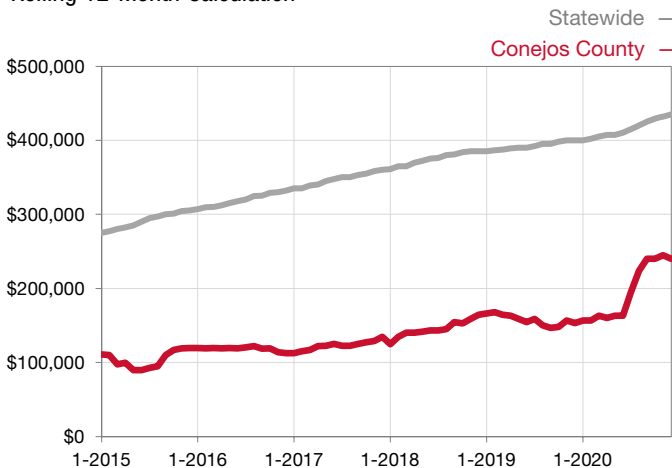
Single Family	December			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 12-2019	Thru 12-2020	Percent Change from Previous Year
Key Metrics						
New Listings	4	2	- 50.0%	58	48	- 17.2%
Sold Listings	3	4	+ 33.3%	33	33	0.0%
Median Sales Price*	\$110,000	\$225,000	+ 104.5%	\$153,000	\$240,000	+ 56.9%
Average Sales Price*	\$156,508	\$303,000	+ 93.6%	\$217,492	\$328,848	+ 51.2%
Percent of List Price Received*	85.2%	91.5%	+ 7.4%	94.4%	94.0%	- 0.4%
Days on Market Until Sale	218	84	- 61.5%	160	146	- 8.8%
Inventory of Homes for Sale	29	9	- 69.0%	--	--	--
Months Supply of Inventory	9.7	2.7	- 72.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 12-2019	Thru 12-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$172,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$172,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	96.4%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

