

Local Market Update for November 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

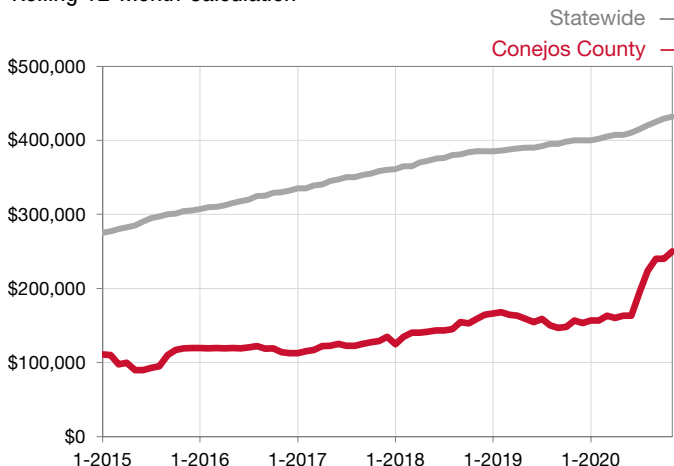
Single Family	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
Key Metrics						
New Listings	3	2	- 33.3%	54	46	- 14.8%
Sold Listings	4	6	+ 50.0%	30	28	- 6.7%
Median Sales Price*	\$223,500	\$270,000	+ 20.8%	\$156,500	\$272,500	+ 74.1%
Average Sales Price*	\$212,500	\$307,333	+ 44.6%	\$223,591	\$338,929	+ 51.6%
Percent of List Price Received*	98.3%	92.3%	- 6.1%	95.3%	94.5%	- 0.8%
Days on Market Until Sale	203	304	+ 49.8%	154	155	+ 0.6%
Inventory of Homes for Sale	26	15	- 42.3%	--	--	--
Months Supply of Inventory	8.9	4.8	- 46.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$172,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$172,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	96.4%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

