

# Local Market Update for October 2020

A Research Tool Provided by the Colorado Association of REALTORS®

## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

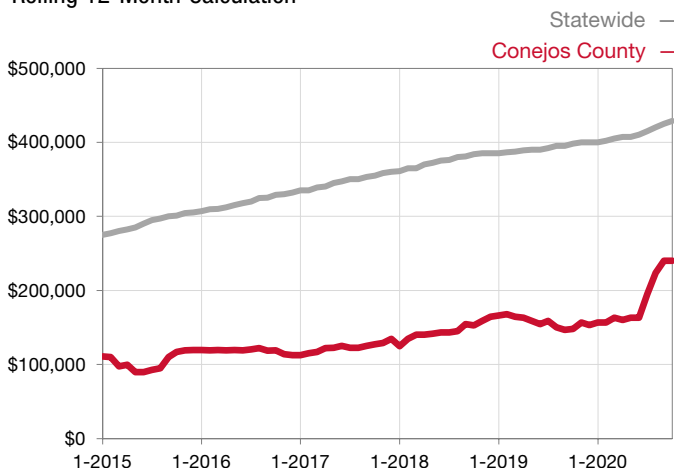
Single Family	October			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	5	+ 150.0%	51	44	- 13.7%
Sold Listings	4	4	0.0%	26	22	- 15.4%
Median Sales Price*	\$347,500	<b>\$315,000</b>	- 9.4%	\$148,000	<b>\$272,500</b>	+ 84.1%
Average Sales Price*	\$357,125	<b>\$330,000</b>	- 7.6%	\$225,297	<b>\$347,545</b>	+ 54.3%
Percent of List Price Received*	93.5%	<b>99.3%</b>	+ 6.2%	94.8%	<b>95.1%</b>	+ 0.3%
Days on Market Until Sale	63	<b>68</b>	+ 7.9%	147	<b>115</b>	- 21.8%
Inventory of Homes for Sale	26	<b>16</b>	- 38.5%	--	--	--
Months Supply of Inventory	8.7	<b>5.5</b>	- 36.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 10-2019	Thru 10-2020	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$172,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$172,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	96.4%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

