

Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

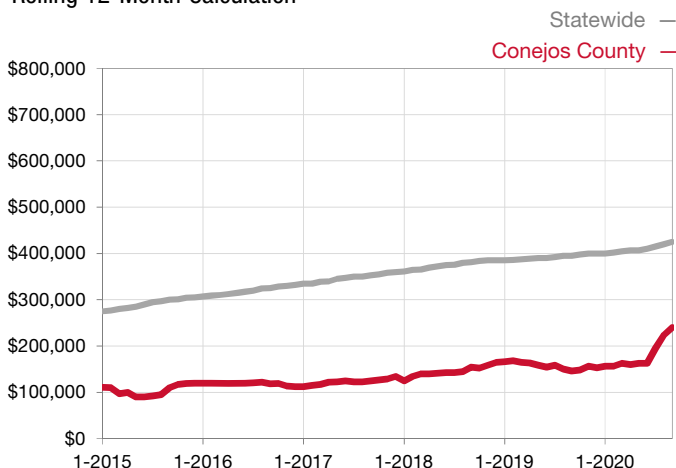
Single Family	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Key Metrics						
New Listings	4	1	- 75.0%	49	39	- 20.4%
Sold Listings	3	6	+ 100.0%	22	18	- 18.2%
Median Sales Price*	\$195,000	\$315,000	+ 61.5%	\$146,500	\$272,500	+ 86.0%
Average Sales Price*	\$198,667	\$349,750	+ 76.0%	\$201,328	\$351,444	+ 74.6%
Percent of List Price Received*	98.9%	97.1%	- 1.8%	95.1%	94.2%	- 0.9%
Days on Market Until Sale	123	69	- 43.9%	162	125	- 22.8%
Inventory of Homes for Sale	32	19	- 40.6%	--	--	--
Months Supply of Inventory	9.8	6.6	- 32.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$172,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$172,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	96.4%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	77	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

