

Local Market Update for July 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

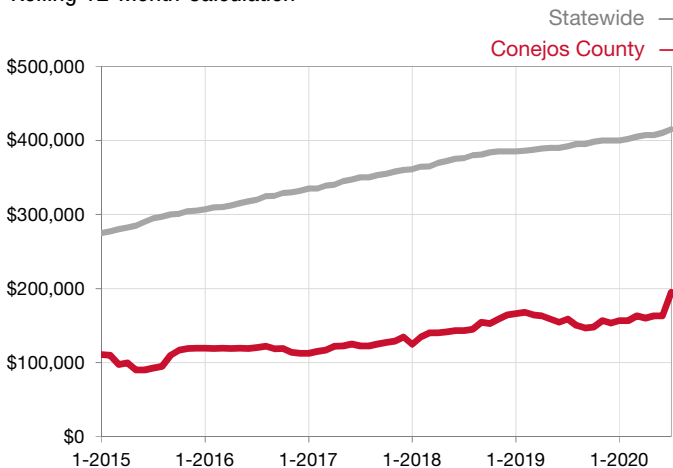
Single Family	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	9	7	- 22.2%	41	32	- 22.0%
Sold Listings	3	3	0.0%	17	11	- 35.3%
Median Sales Price*	\$163,000	\$295,000	+ 81.0%	\$130,000	\$240,000	+ 84.6%
Average Sales Price*	\$172,667	\$245,000	+ 41.9%	\$214,131	\$344,545	+ 60.9%
Percent of List Price Received*	96.4%	89.8%	- 6.8%	95.3%	92.1%	- 3.4%
Days on Market Until Sale	326	177	- 45.7%	181	161	- 11.0%
Inventory of Homes for Sale	35	25	- 28.6%	--	--	--
Months Supply of Inventory	7.7	9.3	+ 20.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 07-2019	Thru 07-2020	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

