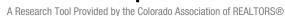
Local Market Update for June 2020





Not all agents are the same!

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | June | | | Year to Date | | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 06-2019 | Thru 06-2020 | Percent Change from Previous Year | |
| New Listings | 5 | 7 | + 40.0% | 32 | 25 | - 21.9% | |
| Sold Listings | 2 | 2 | 0.0% | 14 | 8 | - 42.9% | |
| Median Sales Price* | \$223,000 | \$347,450 | + 55.8% | \$129,000 | \$192,450 | + 49.2% | |
| Average Sales Price* | \$223,000 | \$347,450 | + 55.8% | \$223,016 | \$381,875 | + 71.2% | |
| Percent of List Price Received* | 91.0% | 86.2% | - 5.3% | 95.1% | 92.9% | - 2.3% | |
| Days on Market Until Sale | 134 | 208 | + 55.2% | 150 | 156 | + 4.0% | |
| Inventory of Homes for Sale | 29 | 28 | - 3.4% | | | | |
| Months Supply of Inventory | 6.3 | 10.4 | + 65.1% | | | | |

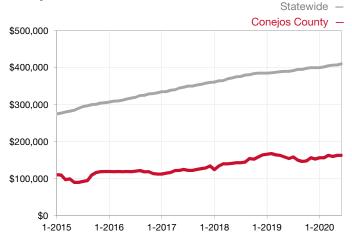
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | June | | | Year to Date | | | |
|---------------------------------|------|------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 06-2019 | Thru 06-2020 | Percent Change from Previous Year | |
| New Listings | 0 | 0 | | 1 | 0 | - 100.0% | |
| Sold Listings | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Average Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

