

Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

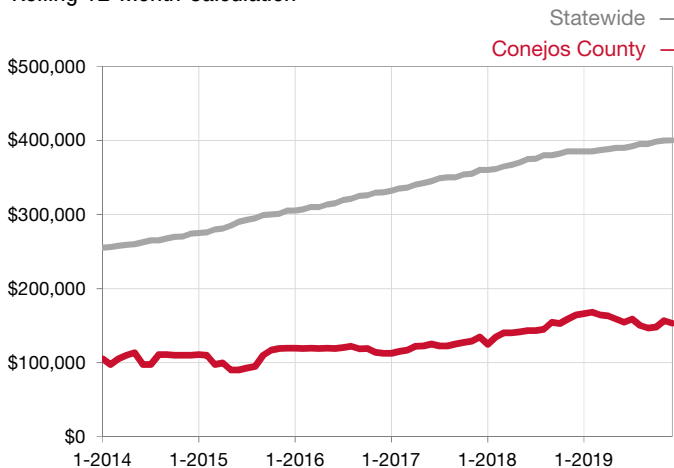
Single Family	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	2	4	+ 100.0%	65	60	- 7.7%
Sold Listings	2	3	+ 50.0%	54	33	- 38.9%
Median Sales Price*	\$260,000	\$110,000	- 57.7%	\$164,550	\$153,000	- 7.0%
Average Sales Price*	\$260,000	\$156,508	- 39.8%	\$189,512	\$217,492	+ 14.8%
Percent of List Price Received*	97.0%	85.2%	- 12.2%	93.6%	94.4%	+ 0.9%
Days on Market Until Sale	53	218	+ 311.3%	185	160	- 13.5%
Inventory of Homes for Sale	36	22	- 38.9%	--	--	--
Months Supply of Inventory	8.0	7.3	- 8.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$172,500	--
Average Sales Price*	\$0	\$0	--	\$0	\$172,500	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	96.4%	--
Days on Market Until Sale	0	0	--	0	77	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

