

Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

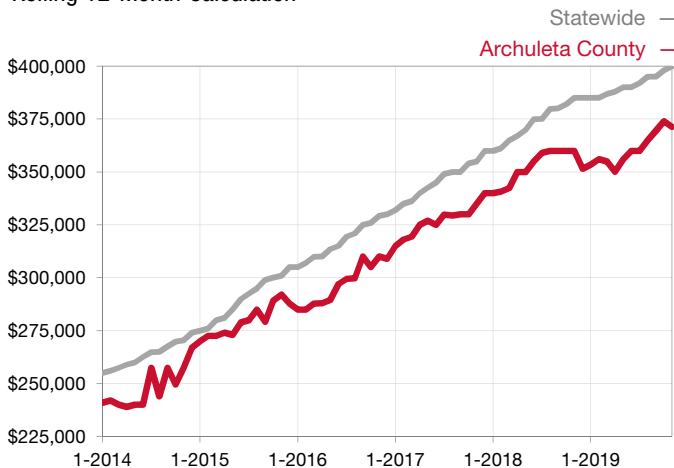
Single Family	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	33	30	- 9.1%	563	593	+ 5.3%
Sold Listings	28	26	- 7.1%	314	328	+ 4.5%
Median Sales Price*	\$367,500	\$364,950	- 0.7%	\$357,500	\$374,950	+ 4.9%
Average Sales Price*	\$429,257	\$441,594	+ 2.9%	\$432,413	\$459,356	+ 6.2%
Percent of List Price Received*	96.6%	97.0%	+ 0.4%	96.8%	96.8%	0.0%
Days on Market Until Sale	145	128	- 11.7%	147	137	- 6.8%
Inventory of Homes for Sale	241	233	- 3.3%	--	--	--
Months Supply of Inventory	8.6	7.9	- 8.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Key Metrics						
New Listings	7	6	- 14.3%	103	116	+ 12.6%
Sold Listings	8	6	- 25.0%	91	74	- 18.7%
Median Sales Price*	\$175,250	\$218,500	+ 24.7%	\$175,000	\$202,500	+ 15.7%
Average Sales Price*	\$208,750	\$216,750	+ 3.8%	\$217,277	\$212,535	- 2.2%
Percent of List Price Received*	95.8%	95.9%	+ 0.1%	96.8%	96.5%	- 0.3%
Days on Market Until Sale	87	86	- 1.1%	115	86	- 25.2%
Inventory of Homes for Sale	24	32	+ 33.3%	--	--	--
Months Supply of Inventory	3.0	5.0	+ 66.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

