

# Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®

## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

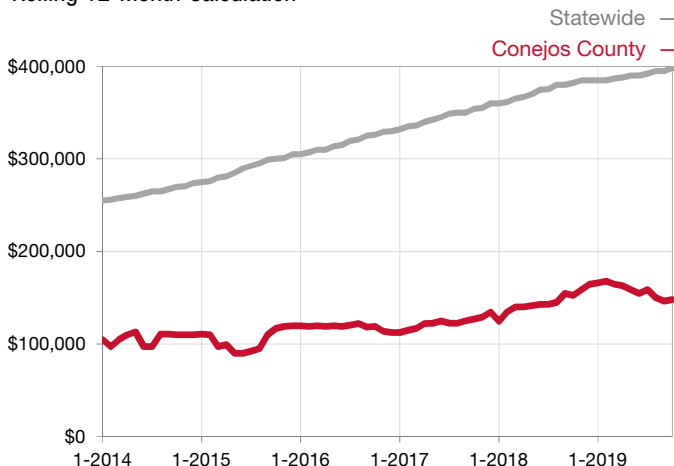
Single Family	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	2	0.0%	61	54	- 11.5%
Sold Listings	7	4	- 42.9%	47	26	- 44.7%
Median Sales Price*	\$138,000	<b>\$347,500</b>	+ 151.8%	\$163,100	<b>\$148,000</b>	- 9.3%
Average Sales Price*	\$143,000	<b>\$357,125</b>	+ 149.7%	\$181,539	<b>\$225,297</b>	+ 24.1%
Percent of List Price Received*	93.5%	<b>93.5%</b>	0.0%	93.5%	<b>94.8%</b>	+ 1.4%
Days on Market Until Sale	211	<b>63</b>	- 70.1%	193	<b>147</b>	- 23.8%
Inventory of Homes for Sale	36	<b>25</b>	- 30.6%	--	--	--
Months Supply of Inventory	7.9	<b>8.3</b>	+ 5.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$172,500</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$172,500</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>96.4%</b>	--
Days on Market Until Sale	0	0	--	0	<b>77</b>	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

