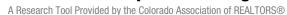
Local Market Update for August 2019







Archuleta County

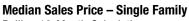
Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	August			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year	
New Listings	52	53	+ 1.9%	448	480	+ 7.1%	
Sold Listings	38	45	+ 18.4%	213	215	+ 0.9%	
Median Sales Price*	\$383,000	\$380,000	- 0.8%	\$360,000	\$379,000	+ 5.3%	
Average Sales Price*	\$448,713	\$399,247	- 11.0%	\$442,682	\$462,455	+ 4.5%	
Percent of List Price Received*	96.5%	96.7%	+ 0.2%	96.8%	97.2%	+ 0.4%	
Days on Market Until Sale	129	143	+ 10.9%	153	145	- 5.2%	
Inventory of Homes for Sale	273	283	+ 3.7%				
Months Supply of Inventory	9.9	9.9	0.0%				

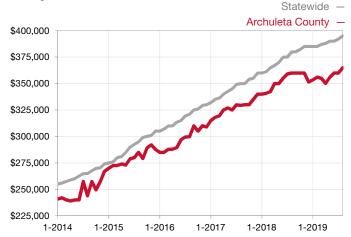
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	August			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 08-2018	Thru 08-2019	Percent Change from Previous Year	
New Listings	13	13	0.0%	83	81	- 2.4%	
Sold Listings	11	6	- 45.5%	61	44	- 27.9%	
Median Sales Price*	\$210,000	\$155,000	- 26.2%	\$175,000	\$185,000	+ 5.7%	
Average Sales Price*	\$214,445	\$188,333	- 12.2%	\$226,687	\$212,375	- 6.3%	
Percent of List Price Received*	98.4%	97.2%	- 1.2%	96.8%	97.0%	+ 0.2%	
Days on Market Until Sale	92	42	- 54.3%	115	88	- 23.5%	
Inventory of Homes for Sale	30	35	+ 16.7%				
Months Supply of Inventory	4.0	5.5	+ 37.5%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

