

# Local Market Update for June 2019

A Research Tool Provided by the Colorado Association of REALTORS®

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## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

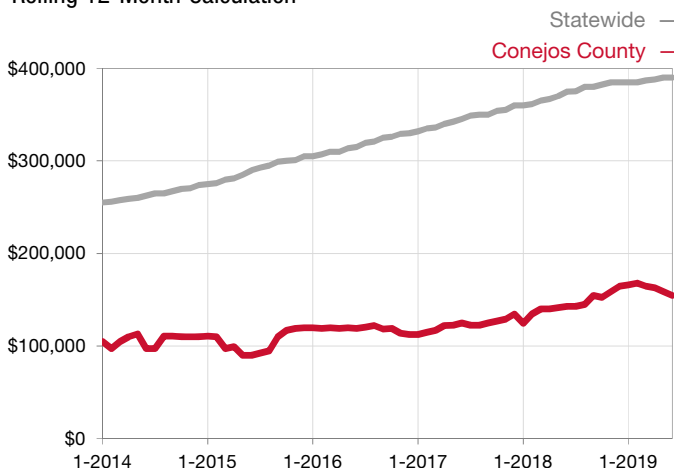
| Single Family                   | June      |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2018      | 2019             | Percent Change from Previous Year | Thru 06-2018 | Thru 06-2019     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 5         | 7                | + 40.0%                           | 43           | 33               | - 23.3%                           |
| Sold Listings                   | 3         | 2                | - 33.3%                           | 17           | 14               | - 17.6%                           |
| Median Sales Price*             | \$230,000 | <b>\$223,000</b> | - 3.0%                            | \$150,000    | <b>\$129,000</b> | - 14.0%                           |
| Average Sales Price*            | \$202,667 | <b>\$223,000</b> | + 10.0%                           | \$164,779    | <b>\$223,016</b> | + 35.3%                           |
| Percent of List Price Received* | 98.4%     | <b>91.0%</b>     | - 7.5%                            | 94.6%        | <b>95.1%</b>     | + 0.5%                            |
| Days on Market Until Sale       | 355       | <b>134</b>       | - 62.3%                           | 172          | <b>150</b>       | - 12.8%                           |
| Inventory of Homes for Sale     | 47        | <b>28</b>        | - 40.4%                           | --           | --               | --                                |
| Months Supply of Inventory      | 14.8      | <b>6.0</b>       | - 59.5%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | June |             |                                   | Year to Date |              |                                   |
|---------------------------------|------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2018 | 2019        | Percent Change from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |      |             |                                   |              |              |                                   |
| New Listings                    | 0    | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0    | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0  | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0  | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0% | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0    | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 1    | 0           | - 100.0%                          | --           | --           | --                                |
| Months Supply of Inventory      | 1.0  | <b>0.0</b>  | - 100.0%                          | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

