

Local Market Update for January 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Archuleta County

Contact the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

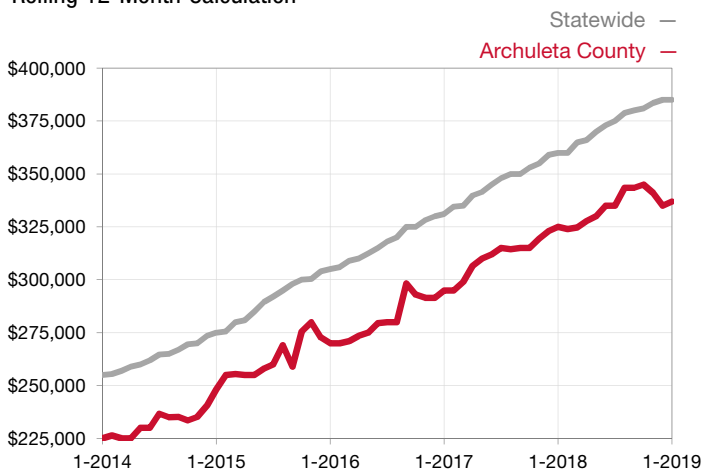
Single Family	January			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
Key Metrics						
New Listings	34	21	- 38.2%	34	21	- 38.2%
Sold Listings	20	16	- 20.0%	20	16	- 20.0%
Median Sales Price*	\$329,520	\$322,000	- 2.3%	\$329,520	\$322,000	- 2.3%
Average Sales Price*	\$344,352	\$459,242	+ 33.4%	\$344,352	\$459,242	+ 33.4%
Percent of List Price Received*	95.4%	97.0%	+ 1.7%	95.4%	97.0%	+ 1.7%
Days on Market Until Sale	179	142	- 20.7%	179	142	- 20.7%
Inventory of Homes for Sale	203	190	- 6.4%	--	--	--
Months Supply of Inventory	6.2	6.2	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
Key Metrics						
New Listings	6	3	- 50.0%	6	3	- 50.0%
Sold Listings	7	2	- 71.4%	7	2	- 71.4%
Median Sales Price*	\$150,000	\$189,525	+ 26.4%	\$150,000	\$189,525	+ 26.4%
Average Sales Price*	\$207,857	\$189,525	- 8.8%	\$207,857	\$189,525	- 8.8%
Percent of List Price Received*	96.6%	95.4%	- 1.2%	96.6%	95.4%	- 1.2%
Days on Market Until Sale	98	125	+ 27.6%	98	125	+ 27.6%
Inventory of Homes for Sale	36	20	- 44.4%	--	--	--
Months Supply of Inventory	4.6	2.7	- 41.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

